



**TOP-RATED DJ AGENCY IN BALTIMORE AND THE DMV
SERVING THE BALTIMORE, BALTIMORE COUNTY, AND DMV REGION**

SERVICES/RATES

We are an entertainment agency whose focus is on the music. Our DJs are music lovers known for their professional and lively demeanor and providing our clients with a high quality and highly customizable music program. Pricing is based on the number of **Hours** and **Area** you will need services, and is tiered based on factors such as the DJ's wedding experience and tenure. Please use this rate sheet as a guide, and contact us for an exact quote.

Note	Baltimore/County based DJs			DMV-based DJs		
	Executive (\$\$\$)	Senior (\$\$)	Junior (\$)	Senior (\$\$)	Junior (\$)	
PEAK: Weddings on Friday through Sunday, and May through October, PLUS holidays/holiday weekends						
(A)	BASIC PACKAGE [First 4 hours in one area]	\$1400	\$1200	\$1000	\$1400	\$1200
(B)	Additional HOURS	\$275	\$225	\$225	\$275	\$225
(C)	Additional SPEAKERS/AREAS	\$125	\$125	\$125	\$125	\$125
(D)	Early Setup/Downtime/Late Breakdown	\$125/hour	\$125/hour	\$125/hour	\$125/hour	\$125/hour

OFF-PEAK: Weddings Monday through Thursday, November through April, except holidays/holiday weekends						
(A)	BASIC PACKAGE [First 4 hours in one area]	\$1200	\$1000	\$800	\$1200	\$1000
(B)	Additional HOURS	\$200	\$175	\$150	\$250	\$200
(C)	Additional SPEAKERS/AREAS	\$125	\$125	\$125	\$125	\$125
(D)	Early Setup/Downtime/Late Breakdown	\$125/hour	\$125/hour	\$125/hour	\$125/hour	\$125/hour

Milestones: Milestones, i.e. Engagements, Anniversaries, except holidays or weekends						
(A)	BASIC PACKAGE [First 3 hours in one area]	\$900	\$750	\$550	\$900	\$700
(B)	Additional HOURS	\$200	\$150	\$100	\$225	\$175
(C)	Additional SPEAKERS/AREAS	\$125	\$125	\$125	\$125	\$125
(D)	Early Setup/Downtime/Late Breakdown	\$125/hour	\$125/hour	\$125/hour	\$125/hour	\$125/hour

Local Travel Within DJ's Home City	FREE
DC TO or FROM BAL	\$50/Flat Rate
Out-of-Town Travel [\$75 min.] Venue 10 > 30 miles from DJ's Home City	\$1.50/mile round trip
Out-of-Town Travel + Hotel Allowance Venue 30 > 50-200 miles from DJ's Home City	\$1.50/mile round trip + \$250
Optional Lighting	Available from certain DJs - Please inquire

***OVERTIME HOURS ARE CHARGED AT 150% of additional hourly rates**

MMBP ENTERTAINMENT DJ BOOKING TEAM: Cindy Carroll , and Anthony Carroll Jr. **EMAIL:**
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NOTES

(A) The **BASIC PACKAGE** is perfect for Receptions and includes:

- The first 4 hours (minimum charge)
- Travel within the DJ's home city
- One main sound system (2 speakers) for one room or area and music program via laptop for a Junior DJ, senior & executive DJs may use a controller or 12's to perform advanced DJ skills/techniques
- One handheld wireless microphone
- MC services (announcements, introductions, etc.) by the DJ
- Customized song pool and unlimited advance consultation via a shared music organizer
- Hands-on coordination with you and your vendors via a shared timeline

(B) *Additional HOURS: Booked in advance or will be charged as overtime.

(C) Additional SPEAKERS/AREAS: All gear should be set up and ready to go before guests arrive - we avoid moving speakers during the event.

- If the Ceremony and/or Cocktail Hour are in the same room/area as the Reception, no additional speakers are needed, and you are free to add on additional hours.
- If the Ceremony and/or Cocktail Hour are in rooms/areas separate from the Reception, 1-4 additional speakers may be needed, plus any additional hours.

(D) Early Setup/Downtime/Late Breakdown: There is no charge for setup or breakdown time, as long as:

- the DJ has at least 1 hour per contracted area to load in and set up, immediately before the DJ Start Time;
- the DJ has at least 1 hour to break down and load out, immediately after the DJ End Time;
- the DJ's load in, setup, sound check, breakdown and load out doesn't disrupt any other activity going on in or around the space, or if the location consists of any flights of stairs without an elevator;
- the Event Location does not require setup or breakdown outside of these windows.

CONTRACTS are issued digitally via Adobe Sign. Please ask for a sample version to review.

RESERVATION/PAYMENT POLICY: A non-refundable Reservation Fee, calculated at 50% of the minimum charge (regardless of the total cost), is required to secure the date. The remainder, the Performance Fee, is due in two installments 60 days and 30 days before the Event.

POST-CONTRACT CHANGES: You may contract for the Basic Package now, and add hours, speakers or other services up to 45 days before the event. The cost difference will be reflected in the subsequent installments.

CANCELLATION POLICY: If we cancel, you may be entitled to a refund. If you cancel or reschedule for any reason, our contract clearly outlines the conditions under which refunds of the Performance Fee are possible.

RESCHEDULING POLICY: Weddings are our main business. Whether you book 2 months or 2 years in advance, we are promising you a certain DJ on a certain day for a certain price – it is valuable real estate.

If you must change your event date for any reason, we will do our best to accommodate. You would cancel the previous agreement and we would start fresh with a new cost estimate. If the same DJ is not available on the new date, we will present the options, and all refundable amounts may be applied to the future booking.

FAQs

What is the **DIFFERENCE** between the pricing tiers?

Rates are tiered based on factors such as the DJ's wedding experience, tenure with the agency, demand, and home market.

How does **AVAILABILITY** work?

If a particular DJ isn't available on your date, they may already be booked, have travel restrictions, or are not available that far in advance yet.

IS IT POSSIBLE to book the Basic Package now, and add hours, speakers or services later?

Absolutely! We only book one event per DJ per day, and are happy to accommodate post-contract changes with at least 45 days' notice.

What if our venue has an **APPROVED IN-HOUSE SOUND SYSTEM** or we are having a **MICRO-WEDDING**?

Please inquire - we offer a slight discount off the Basic Package rates.

MAY WE SPEAK with our potential DJ before deciding?

Yes! This is encouraged, once a scope of work has been established, a quote has been provided, and you have reviewed a sample contract.