



STEPHANIE AXTELL PHOTOGRAPHY

2019 WEDDING COLLECTIONS

PRICING INFORMATION

We hope you find this abbreviated photography guide helpful! This contains only our pricing information from our 2019 Magazine. If you have any questions, or don't see exactly what you're looking for, collections can be tailored to each couple (and their budget!) Contact SAP to receive a full copy of our 2019 Wedding Magazine. info@saxtellphotography.com



INVESTMENT



All collections come with a Digital Gallery, Full Editing Suite**, 3 complimentary downloads of all images, print releases for the couple, and a limited copyright release to share your photos Online.

THE DIAMOND COLLECTION

Wedding Collection with approximately 800 images*

(this collection also includes)

Engagement Session
10 Hours of wedding coverage
2nd Photographer

Choose 2 of the Following:

Bridal Session, Boudoir Session,
Keepsake Box, or
a Lay-Flat Photo Album

\$3600.00

THE SAPPHIRE COLLECTION

Wedding Collection with approximately 600 images*

(this collection also includes)

Engagement Session
8 Hours of wedding coverage
2nd Photographer

Choose 1 of the Following:

Bridal Session, Boudoir Session,
Keepsake Box, or
a Lay-Flat Photo Album

\$3000.00

THE JADE COLLECTION

Wedding Collection with approximately 400 images*

(this collection also includes)

Engagement Session
8 Hours of wedding coverage

\$2400.00

A LA CARTE ITEMS (IF NOT ALREADY INCLUDED)

2nd Photographer - \$350.00

Videography - \$2600.00 - \$3500.00

Lay-Flat Photo Album - Starts at \$600.00

"Trash the Dress" session - \$300.00

Keepsake Box with 200 4x6 Prints and USB - \$600.00

Bridal Session (includes Large Canvas) - \$600.00

Boudoir Session (includes Boudoir Book) - \$600.00

Rehearsal Dinner - \$250.00

Receive 10% off your collection when you book Photography and Videography Together

Collection pricing can change every 6 months; therefore, all values on this Pricing Guide are subject to change. Prices and Custom Quotes are only valid within 14 days of the original consultation. Estimated Completion for Photography Collections is 4-6 weeks, and 6-8 weeks during the busy wedding season or with Combined Photography and Videography Collections. * With any gallery, you can expect within 30 images of the estimated number of photos delivered - most times more than, but sometimes less than. This number only reflects images delivered from your wedding day.

** Full Editing Suite includes Color Correction, Toning, Skin Retouching, and some Black and White copies.

WEDDING VIDEOGRAPHY



THE ONLY THING BETTER THAN HAVING PICTURES WORTH A THOUSAND WORDS, IS GETTING TO RELIVE YOUR WEDDING DAY OVER AND OVER AGAIN...

We're extremely proud to share our passion for Video design with our Wedding Videography Collections. With two Video Collections to choose from, we can help fit the needs of every Bride and Groom. The day of, we will come equipped with 2-3 cameras and 3 separate audio recorders. And the best part - we make it a priority to personalize videos to each couple. Prior to your wedding day, we will sit down and go over style preferences, editing options, "must-have" moments, and other likes and dislikes from music, colors, fonts, etc. With a little collaboration, you will have a video unlike any other.

Receive 10% off your collection when you book Photography and Videography together

THE HIGHLIGHT COLLECTION

Video collection completed with 2 videos:
a full ceremony video and a 4-6 highlight video.
Minimum 8 hours of wedding coverage.

(The Highlight Video is a Short video of your entire wedding that is easily shareable with your friends and family. It will contain footage of the entire day, licensed music, and other audio from moments Throughout the day - or even secret audio to read to your loved one!)

\$2800.00

THE FEATURED COLLECTION

Video collection completed with 2 videos:
a full ceremony video, and a
8-10 minute feature video.
Minimum 8 hours of wedding coverage.

(The Featured Video is similar to the highlight video, but has all the best moments from your day - not just the highlights! This includes longer moments before and after your ceremony, and can include more voices to be the foundation for your video.)

\$3500.00

THE PREMIUM COLLECTION

Video collection completed with 3 videos: a full ceremony video,
a highlight video, and a personal wedding movie.
Up to 14 hours of coverage that can be split across multiple days.

NEW for 2019 Couples!

(If you're ready to relive and celebrate with your friends and family all weekend long, then this is the option for you. The premium collection allows us to capture all the moments that are special, and not just on your wedding day. For instance, we might travel with the boys while the golf the morning of, we might capture that heartfelt speech that was at your rehearsal dinner, or any other ways you plan to celebrate the day you say "I do!" The Personal Wedding Movie is designed to be a full feature movie from the start of your celebrations to the very end, that is 15 to 25 minutes in length.

\$4500.00

Stephanie and Charles did an amazing job with our wedding video and we could not have been more pleased with it! We received our 5+ minute wedding video plus a 10+ minute video of the ceremony in well under 2 months which was a couple weeks under what we got promised on and we have been watching it multiple times a day ever since! They captured all of the best parts of the day and even included a couple sentimental moments that meant the world to my wife and I but would probably go unnoticed to most. Even the music fit us perfect! In fact, Stephanie sent us the video and we had one minor request to change and she did it that night! As for the wedding day, we barely even noticed they were there to do videography for us. They were both so personable and friendly that they felt like part of the family. They let us be ourselves and made themselves fit perfectly into the days timeline. We were never once stressed about anything and they were both extremely polite. After seeing the few minutes of short videos, they will make you wish you had them do the whole night! If you're looking for a fun, flexible, and extremely professional videographer, than Stephanie is the one for you. Thanks you both again so much!

- NICK AND COURTNEY H.
theknot.com

And i'm excited to say that we have a drone, and it is always included in every wedding videography collection!

I KNOW WHAT YOU'RE THINKING...



MY WEDDING DAY IS PROBABLY THE MOST IMPORTANT DAY OF MY LIFE SO FAR... BUT WHAT IS UP WITH THIS PRICING?

It's the big green ugly monster that everyone wants to know, but perhaps can't begin to understand: "why is wedding photography so expensive?" Some wedding photographers fall short at explaining what exactly goes into their pricing, so I wanted to take a moment to explain why our pricing is the way it is, and assure you of what you can expect, and the experience you're getting when you choose one of our collections.

I INVEST JUST AS MUCH IN YOU, AS YOU DO IN YOUR WEDDING PHOTOGRAPHY COLLECTION.

To some of my couples, you may think this sounds like a cliché but hear me out: leading up to your wedding day, I want to get to know you both. Getting to know your personality as a couple is a key element in my style of photography. I want to work with you to know the poses and prompts that work (to make the magical photos) and the ones that just are okay, because on your wedding day I only want to put you in poses that I know are flattering and compliment your couple's personality.. That's why the engagement session is so critical! And honestly - so much fun to do for both you and me!

After that, we may do one or two more sessions together, but in the month's leading up to your wedding day I am constantly upgrading to the best camera equipment possible, I am working with industry-leading editing programs, and I am checking in and chatting with you both about your timelines, giving advice for any other questions you may have, and also hiring the assistants that will be photographing alongside me at your wedding!

WHEN YOU CHOOSE A PHOTOGRAPHER, YOU AREN'T JUST CHOOSING THEM FOR YOUR WEDDING, YOU CHOOSE THEM FOR HOW THEY SEE YOUR WEDDING DAY BEST.

Finally - its your wedding day. And boy are we prepared for the work ahead of us. We will be with you for a minimum of 8 hours. The average photographer charges \$40.00 to \$60.00 per hour to photograph your wedding he day of, which contributes to our pricing... And that's all before our real work begins.

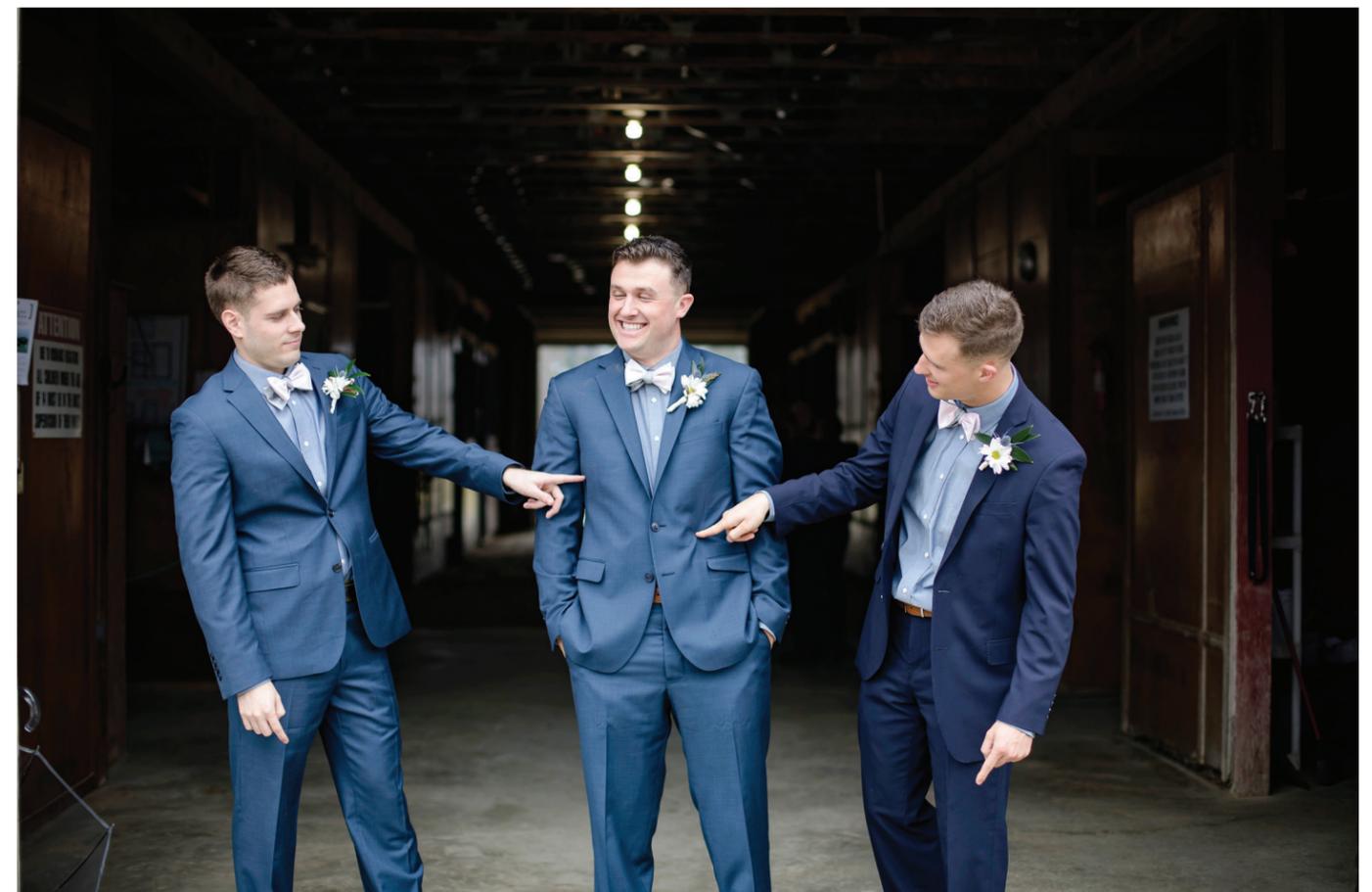
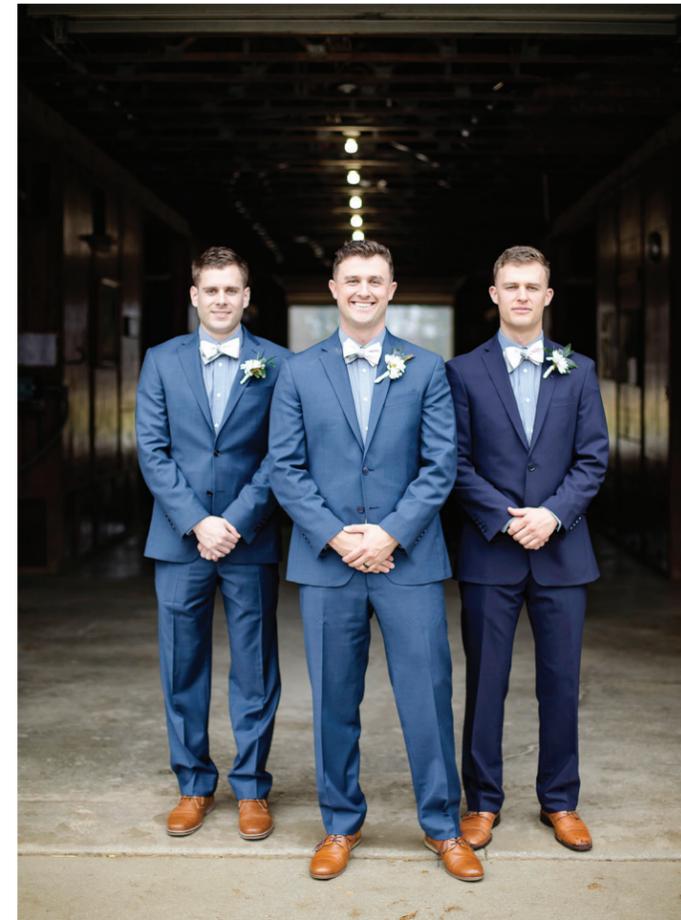
After every wedding, it is my job to deliver high-quality, well-edited images of every moment from your wedding day: all the details, friends, family, smiles, laughs, and tears. How much work is this? For every 8 hours we photograph, we have on average 20 hours of editing to complete - sorting through an average of 3200 photos (yeah, that's how many I can take on my own) to deliver the best of the best images, all edited. The average cost of an edited image for us is between \$1.00 and \$2.00 depending on the chosen collection (our largest collection gives over 800 every time.) And then there's the fun stuff like photo albums, canvases, prints, and other products that came with your collections that's already been priced for.

Finally through all of our interactions, we're working on covering the costs of insurances, and any other liability that helps put your mind at ease - if there's an accident, or if a guest were to cause our equipment to break - we will not come after you guys to pay that - that's on us. That's why we have day of insurances.

Whew - that's it right? Nope. Taxes are also included in the initial price.

We aren't going to surprise you with an extra 7% if we don't have to.

I hope you can see how much we care about your experience, and I can promise you (cross-my-heart), your investment is going to be treated with the utmost care and quality in mind.





STEPHANIE AXTELL PHOTOGRAPHY

photography

WWW.SAXTELLPHOTOGRAPHY.COM

INFO@SAXTELLPHOTOGRAPHY.COM

812.322.7903

WWW.SAXTELLPHOTOGRAPHY.COM

Find us on WeddingWire.com, TheKnot.com, or Bustl'd Wilmington