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For the latest news, rate info,
and date availability!

Based in Martinsburg, WV • (304)579-8745 Ofc. • e-mail: rick@rickrohn.com

Bringing 40+ Years Of DJ/MC Experience To Your Event!

Reception & Ceremony Rates '20 & '21

Date	3 Hours	4 Hours	Add'l Hour
January 1 - March 31, 2020 *	\$675.00	\$810.00	\$135.00/hr
April 1 - December 31, 2020	\$750.00	\$900.00	\$150.00/hr
January 1 - March 31, 2021 **	\$675.00	\$810.00	\$135.00/hr
April 1 - December 31, 2021	\$750.00	\$900.00	\$150.00/hr

Reception Rates begin when guests arrive at the reception location (or when guests transition to the cocktail/reception area from the ceremony, if the ceremony and reception are held at the same venue) and continue through cocktails, dinner, and dancing.

Ceremony Fee \$150.00 (\$135.00 during 10% Discount periods)

Ceremony Fee is separate from my hourly reception rates and is incurred when the ceremony is in a separate location from the reception requiring me to setup my secondary sound system. It includes 15 minutes of prelude music (while guests/family are seated), all ceremony music, closing announcement to direct guests to reception area, wireless headset or handheld microphone for officiant, and secondary microphone on-stand for readers and/or singers. See my website at <http://www.rickrohn.com/rates-policies/> for additional information.

10% Discount On Winter & "Any Day But Saturday" Dates!!!

Winter and "Any Day But Saturday" Weddings are at a 10% Discount off regular rates, making them more affordable than ever! "Winter" includes ANY days (Saturdays too!) between January 1st and March 31st. For the rest of the year, "Any Day But Saturday" includes Fridays, Sundays, and weekdays except Holidays and Holiday Weekends. **NOTE: Use rates above marked "***" for 10% "Any Day But Saturday" Discount from April 1 - December 31, 2020 and rates marked "***" for 10% "Any Day But Saturday" Discount from April 1 - December 31, 2021.**



"Since 1978"

Please note the above rates are for events within my "local" area (most of Berkeley & Jefferson Counties, WV). Nominal travel charges (starting at \$30.00) apply for events outside of my local area. Lodging costs apply to events requiring an overnight stay.

Rates and information contained in this flyer are current as of January 1, 2020 and are subject to change without notice. Rates include all applicable taxes.

Also available for corporate parties & picnics, birthdays and anniversaries.

Please see reverse side for the Rick Rohn DJ FAQ to answer many of your questions.



F.A.Q.

(Frequently Asked Questions)

Why should I have you DJ/MC my reception? When planning your wedding, you're faced with many decisions. One of the most important is, "Who do we put in charge of making certain that everyone has a great time at our reception?" Your DJ/MC can make – or break -- your reception, so make that decision wisely. With Rick Rohn, you get a DJ/MC **with 40+ years of DJ/MC experience** in leading great parties, keeping events running smoothly and on-time, and a playing a wide variety of music to get your guests on the dance floor and keep them there. You get a team player who understands the need to work effectively with all parties -- from the food & beverage staff to the photographer -- to assure the reception goes as planned, and that the focus stays where it belongs... on our special couple. Lastly, you get the personal, professional service and commitment that comes from working directly with me -- the owner of the business -- throughout the entire process... (contrasted with the different experience you *may* have with a DJ Service employing multiple disc jockeys).

What types of music do you play? Look over the guest list at most weddings and you'll find a wide range of ages and musical tastes. The reception music should allow ALL of your guests to feel a part of your special day. So my specialty is playing a great dance mix of everything... from Swing to today's Chart-Topping Dance Hits... R&B to Country and lots more. I don't play head-bangin' heavy metal or profanity-laced rap... just great dance music to get -- and keep -- folks on the dance floor! My top-of-the-line Bose L1M2 Professional Sound System provides crystal clear coverage at optimum volume levels for dancing, listening, and conversation. I always solicit musical input from my couples on their "Play" and "Do NOT Play" lists.

How much do you charge? Please see my rate information on the opposite side of this flyer. I base my reception rates on 3 to 4 hours as most events typically run in that time frame. Couples enjoy the flexibility of extending hourly after that. My "start" time is when guests transition to the reception/cocktail area immediately after the ceremony (when the ceremony & reception are held at the same location) or when guests arrive at the reception venue following an off-site ceremony. My services are by no means inexpensive, but they do represent an outstanding value. You'll find plenty of DJ's that charge less, but always remember... you get exactly what you pay for. A "cheap" DJ is almost always a lousy investment at ANY price, especially if he/she causes YOUR day to be memorable for all the **wrong** reasons!

Do you have referrals available? Certainly! Just let me know and I'll be happy to put you in touch with my satisfied customers -- both newlyweds and couples from a generation past. Sales Directors from area banquet facilities, off-site caterers, photographers, and other area wedding professionals are also great sources of information. Please feel free to talk with them as they can provide a wealth of info, and will tell you how we work together effectively to create a successful event.

How far in advance should I book? Booking as early as possible alleviates a lot of stress... not only for securing a great DJ/MC, but for all other wedding and reception services as well. Saturdays are always prime, so couples choosing to hold their event on a Friday, Sunday, or weekday often enjoy discounts as well as much better availability of vendors and services. My family and I are longtime West Virginia University Football season ticket holders, so unfortunately, I can NOT confirm 2021 Fall **Saturday** dates (September - early December) until the 2021 schedule is officially released (likely November 2020).

What do we need to do to book you? Booking me is easy... just let me know your date. Assuming I'm available and you indicate we're a "go", I record your event basics on my calendar. At that time, I also mail you a simple, straight-forward "Confirmation Letter" outlining important details and costs. You keep the original letter with my signature and then sign, date and return an enclosed copy to me. Upon receipt of your signed copy, you are "confirmed". That's it until we meet to discuss all the details (see below). Please be aware... I **GENERALLY DO NOT TAKE DEPOSITS**. My policy is that I do my work and then get paid for it. My clients and I have enjoyed great success with this approach over my many years of doing business. Plan on paying me in-full at the end of your event. My policy may come-across as unusual, but please have confidence in it. My reputation -- generated by years of referrals from satisfied customers and area wedding professionals -- is the cornerstone of my business. And a solid reputation is built by being professional, on-time, and doing everything you say you'll do.

Can we get together ahead of time to meet and go over all the details? Absolutely! In fact, I insist upon it. After having my couples complete a detailed "Ceremony & Reception Questionnaire" about 2 months prior, I meet with them 2-3 weeks out from The Big Day to go over music, sequence of events, room set-up, etc. We can meet at the reception venue, a restaurant to enjoy dinner, or anyplace of your choosing. Weekday evenings are generally best for me. In those are situations where meeting face-to-face beforehand is not possible, we can video conference or conduct a simple phone conversation. I'm ALWAYS accessible to my couples via my Home Office phone at (304)579-8745 or by e-mail at rick@rickrohn.com.