



Greetings from the Fairfield Inn & Suites by Marriott! The newest hotel in town, we are located in Watertown, New York, on the corner of Gaffney Drive and Commerce Park Drive near several shops and restaurants.

Fairfield Inn & Suites is a member of the Marriott International Brand of hotels that includes the following chains: JW Marriott, Renaissance Hotels, Marriott, Towne Place Suites, Residence Inn, Courtyard and Fairfield Inn & Suites. We are proud to be a member of the Marriott brand of hotels. We are very proud to offer the Marriott Rewards Program. Members are rewarded for their personal stays in addition to any groups and events they book across eleven of Marriott's participating brand hotels. Members earn their choice of either Marriott Rewards points or airline miles for the dollars they spend. Points can be redeemed toward free hotel stays, airline miles, or over 200 other reward options – including brand name merchandise.

Fairfield Inn & Suites brand has a unique personality all its own. We are designed to accommodate the frequent business traveler during the week and leisure traveler on the weekend. Here are just a few of our many great amenities:

- FREE High-Speed Internet Access
- FREE HOT Breakfast
- FREE Parking
- On-site 24 hour Fitness Center
- On-site Indoor Heated Pool (6AM-10PM)
- On-site Guest Laundry Facilities
- On-site Sundry store – The Market
- Connect & Print - Business Center
- Microwaves/Refrigerators in all guest rooms
- iHome Alarm Clocks in all guest rooms
- Flat Panel TVs in all guest rooms
- Upgraded Paul Mitchell bath amenities
- Meeting/Event space
- Marriott Rewards Hotel
- Close proximity to local restaurants and shopping

Even with all of these great amenities, we are here to provide a great rate as well! That is the value of Fairfield Inn & Suites! Approximate wedding group rates are as follows:

Season	Room Types	Rate
January 1-May 31	King or Double Queen	\$99.99-\$119.99/night
June 1-August 31	King or Double Queen	\$129.99-\$149.99/night
September 1-December 31	King or Double Queen	\$99.99-\$119.99/night

Weddings are a very special time and you want your guests to remember all the great things about their visit to the area. We strive to make your guests stay a memorable one as we want them to remember Fairfield Inn & Suites as well. We can assist in distributing welcome bags for your wedding attendees at the hotel. We also like to remind our bride and grooms that shuttle transportation can be arranged with Clarence Henry Coach for an additional charge directly with them. We invite you out for a tour any time by arranging an appointment with us.

Should you decide to confirm a wedding block with us at Fairfield Inn & Suites, the following steps will happen: Point of contact confirms booking at the hotel, Hotel blocks the rooms in the system, Group agreement is sent to contact, Agreement will be signed and received by the hotel, Group block confirmed with contact, Contact shares block information with attendees, Block can be booked, Rooms release for general sale 30 days prior to the block start date, Guests arrive for wedding weekend, Guests depart. (You can choose to pay for all rooms, some rooms, or have individuals pay for their own rooms. Must be arranged at the time of booking.)

If you have any questions, please feel free to reach out to our Director of Sales at nellie.mathous@marriott.com, our Sales Assistant at bbarney@matamgmt.com, or by phone at (315) 788-2800. Thank you for considering Fairfield Inn & Suites for your hotel of choice for your group's travel needs. We are confident that we can provide outstanding service and accommodations and we look forward to working with your wedding Block in the very near future!

Sincerely,

Brittany Barney
Sales Assistant