

# STEVE SOARES WEDDINGS

## *pricing guide*



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*Hello...*

## I'M SO GLAD YOU'RE HERE!

First off, I truly appreciate you taking the time to get to know me and my work. I'm so flattered that you are drawn to my style of photography.

Being a photographer is such an honour, and I feel so privileged I get to make a career from it. I want to be an integral part of making sure your wedding is the best experience.

*Steve Goares*



# Photo Collections

## THE INTIMATE

For couples having an intimate wedding at a casual venue or destination. Recommended for weddings of under 100 guests. You'll be covered from the last 30 minutes of getting ready through your toasts and some dancing. Perfect for one location with everything on-site or two locations close by.

Engagement session  
 8 hours of wedding day coverage  
 Steve as your photographer  
 Minimum 500 high resolution images (full printing rights) hand edited with a mixture of color and black & white  
 Online gallery with downloadable files (no watermarks) with a \$100 print credit for our print shop

**Price: \$3200**

## THE TRADITIONAL

For traditional couples having midsize-larger wedding amongst up to 200 guests. Perfect for covering a couple of locations with a small bridal party. We'll cover the last hour of getting ready through an hour or so of dancing.

Engagement session  
 10 hours of wedding day coverage  
 Steve as your photographer  
 Additional photographer  
 Minimum 800 high resolution images (full printing rights) hand edited with a mixture of color and black & white  
 Online gallery with downloadable files (no watermarks) with a \$200 print credit for our print shop  
 Hard drive kit for storing a physical copy of your memories

**Price: \$4700**

## ADD-ONS

Second Photographer // \$800  
 Rush Editing (One Week Turnaround) // \$700  
 Additional Hour of Coverage // \$300  
 10"x10" Leather-Bound Album with 30 Spreads // \$1100  
 Parent Album (7"x7") // \$600  
 Hard Drive Kit // \$300





# Cinema Collections

## THE TRIBECA

For adventurous couples having an intimate wedding or elopement at a casual venue.  
Pairs perfectly with our Intimate Photo Collection.

- 8 hours of wedding day coverage
- Solo cinematographer
- A one-minute teaser for sharing on social media
- A five-minute short film highlighting the top moments of your wedding or elopement
- Online delivery of all files

**Price: \$2800**

## THE SUNDANCE

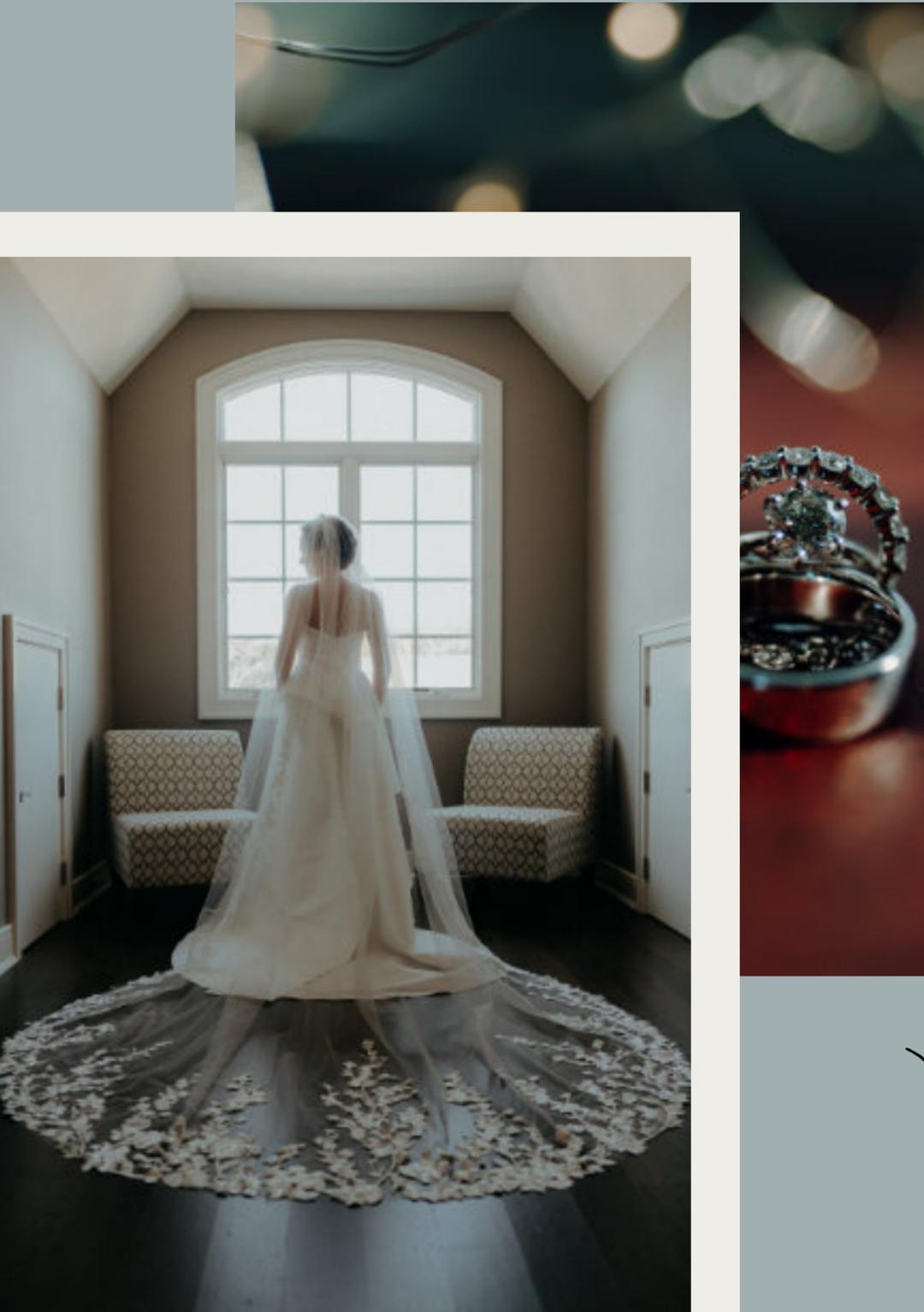
For traditional couples having a mid-sized or larger wedding amongst 100 or more guests.  
Pairs excellently with our Traditional Photo Collection

- Engagement film to share as a save-the-date or wedding day preview
- 10 hours of wedding day coverage
- Two cinematographers
- A one-minute teaser for sharing on social media
- A five-minute short film highlighting the top moments of your wedding
- A full length, chronological film with multicam edits of your ceremony, toasts and speeches
- Online delivery of all files
- A hard drive to keep your memories in a physical storage device

**Price: \$4500**

## ADD-ONS

- Second Cinematographer // \$900
- Engagement Film // \$500
- Additional Hour of Coverage // \$300
- Hard Drive Kit // \$300



Testimonial

## “HE WAS THE ONE PERSON THAT YOU KNEW YOU COULD COUNT ON”

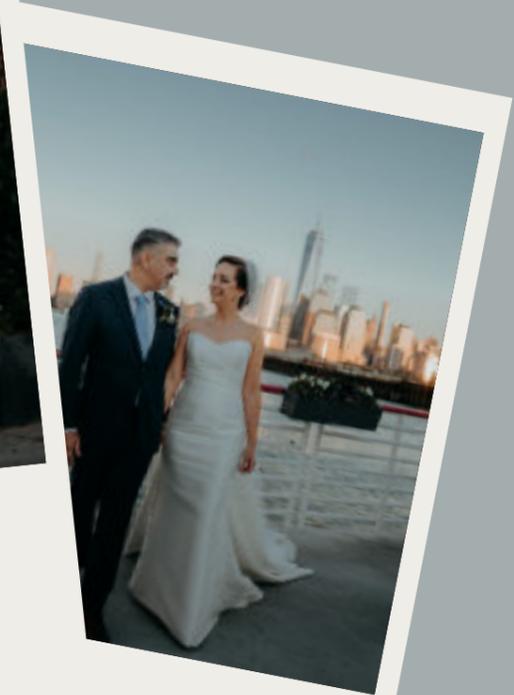
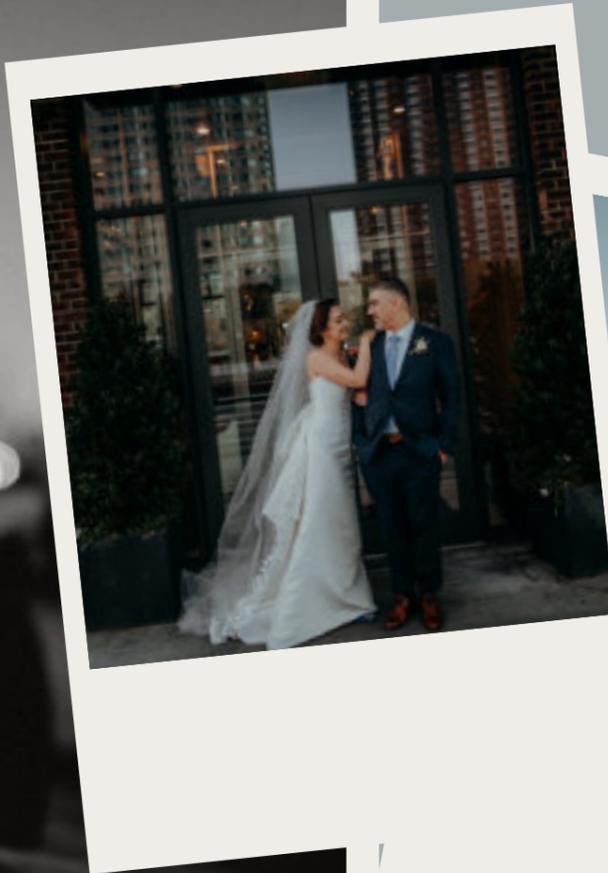
A photographer for a wedding is someone you have to trust, after all, these photos will be the best way to remember your wedding after months and months of planning. We were pretty nervous about pictures. We don't find ourselves going out of the way to pose for pictures very often, so the thought of spending hours posing for setup photos was kind new to us, and we were a bit nervous. Steve changed all of that. The minute he met us at our hotel, everything that happened after that was just easy. Exactly what you want the morning you're stressing about literally everything else out of your control. Steve has a way of making you and everyone else around you comfortable. We didn't have to think; we didn't have to recommend poses we wanted, we didn't have to do anything except be excited for our wedding day. He has a way of getting you to pose for some BEAUTIFUL photos without you even knowing you're purposefully posing. And, the photos are totally stunning.

I work in the video production industry, so I know a good photo/video when I see one. Steve's work is jaw-droppingly good. And the best part is how creative he is. He's always ready to get the "standard" photos that everyone wants, but countless times he'd say "let me just try this really quick" and then you'd look at the picture, and we'd be blown away by how he framed something or how he used the light to create a totally beautiful scene. On top of all of this, he helped with EVERYTHING!

He wasn't just taking photos. He was making sure people were ready; he was assisting people in moving things; he even drove our officiant to the venue from the hotel because we didn't have enough car space. He was the one person working the wedding that you knew you could count on, and that takes a load of stress off your shoulders on a day you should be solely focused on celebrating.

I can't recommend Steve enough. He's a wildly creative professional that will deliver breathtaking photos to the point where your friends will say, "I wish we had him at our wedding." I'm not kidding. We had friends actually say, "this guy is miles better than our photographer in every single way."

~ Clare & Andrew





*"The best  
experience."*

## QUESTIONS & ANSWERS

**Where are you based?** Central New Jersey, but I travel often. I have been locally as well as in New York City, Miami, and beyond since 2017.

**Can we meet before the big day?** Absolutely! If you are local I'd love to meet you. If not, we can chat via Zoom to get to know each other before the wedding. If your wedding is destination I always encourage a meeting the day before your wedding.

**When will I receive my photographs?** I put up a sneak peek gallery within 24 hours of your wedding date, and your full gallery is available to view online within 4 weeks of your wedding date.

**How about same - sex marriage?** Of course. Love is love.

**Do you prefer flash photography or natural light?** I prefer natural light! It produces a mood and feeling that I just love. Of course, when necessary I use flash to augment. Knowing when to use both is part of what you hire a professional for.

**Have you ever cancelled a booking or not shown up to a wedding?** Never! A wedding is a once in a lifetime event and I take it incredibly seriously. If for some reason I fall ill, or circumstances were so dire that I could not possibly photograph your wedding, I have a backup plan. You would never be left without a photographer.

**We can be awkward and we feel nervous about the couples portraits! We don't want really posey pictures, is that okay?** I feel the same way about heavily posed images. I have shot hundreds of weddings and I have so much experience making couples feel comfortable during portraits. I will give you a few prompts but be guided by how you naturally interact with each other so you never feel not

## WHAT TO EXPECT FROM THE DAY

For the most part, I prefer to capture honest moments that unfold organically. I am very relaxed and unobtrusive, some of the best feedback I hear from clients is 'I didn't notice you were there most of the time'. During the getting ready stage I like to be involved in a friendly way, as if I am one of your guests. I don't want you to feel awkward having me around which is why I love building a relationship with my couples before-hand.

I will be present in the moment with you and your loved ones, I won't be directing, other than a few suggestions to place you in the best light. I want you to enjoy all the excitement of this time so I can capture it for you. And I want the story I create to be honest and true to the feel of the morning.

I prefer to stay away from contrived images. You are more interested in the intimate moments that I will be concentrating on through-out the day. Of course I love details and will capture them in a creative way.

I include a second shooter in some collections so that while I am busy photographing the getting ready time, my second shooter will be capturing what is going on behind the scenes. The ceremony area before your guests have taken their seat, guests arriving, shots of the venue. Throughout the day I will capture the moments that best capture the mood of your wedding. During the ceremony itself, I am completely hands-off. During this sacred time, I focus on capturing emotion and story.



## CONTINUED

After the ceremony I really want you to have time to soak it all in, greet you guests, come down from the adrenaline of the ceremony before we start family formals. I want you to enjoy your wedding! I don't want you worrying about what is next and where you should be. I want you to bask in the joy of the day and have some time to look around, breathe and take it all in.

During the family formals of course I will take charge to get beautiful photos done as smoothly as possible as not to take you away from your reception. While we all want these kinds of photos, we don't want to spend hours doing them!

Couple's portraits are dictated by the weather and light of the day, this is something for me to think about and nothing for you to worry about. When it comes to portraits, I lightly guide our time but never put you in poses that make you feel uncomfortable. I want to create photographs that when you look back over the images years down the line you are transported back to that time and place, and most importantly that feeling. Which is why I won't be putting you in any cheesy poses that will date with time. I love it when my couples don't worry about a little mud on the bottom of the dress, this gives us more freedom during portraits.

My couples want the story of their wedding day to show the meaningful relationships between them and their partner, and to see the love of their friends and family and are happy soaking up the atmosphere instead of what is going to happen next.

I'm not content to be "just another supplier", I work with clients who are looking for heartfelt & honest moments captured from their day. The reason I love being a wedding photographer is providing that visual reminder of one of the most important days of your lives. I want to create a meaningful experience for you - and of course a beautifully curated collection of images that you love, forever.

*Finally...*

READY TO BOOK?

**Here's how to secure your date:**

1. Send me an email to confirm if your date is still available.
2. We will arrange a call, if we have not already done so, for us to get to know each other and to learn more about your wedding.
2. When you are ready to book, I will email you the proposal to review and contract to digitally sign.
3. Pay your \$1500 deposit.
4. I will email you a confirmation and new client guide.

Simple as that! Now sit back, relax, and get excited about what is to come!





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