



## *Mountain High Flowers*

Certain to be picture perfect, and long remembered by all, your Mountain High Flowers wedding will be uniquely designed to reflect the season, the setting and your personal style. Whether your dream is rustic or elegant, intimate or grand, and whether it calls for our lux couture treatment or our simpler a-la-carte services, you'll enjoy the artistry, special care and highly personal touches that set Mountain High, apart!

## Congratulations to the new Bride and Groom!

The question has been popped, she said "yes!" and now the fun begins.....

The team at Mountain High Flowers will work closely with you to create the wedding of your dreams. We work with clients of all budgets, styles, personalities and visions! Whether you simply need the perfect bouquet and boutonniere for an intimate red rock elopement, or everything from bouquets, boutonnieres, ceremony flowers, to exquisite reception designs and décor, we are here to help.

The following pages are meant to provide you with some answers to your basic questions, as well as to give you an idea of the pricing of the various elements that are most commonly utilized in a wedding. The information in this packet is simply a guideline to help you plan for the floral and décor portion of your wedding budget. According to industry surveys, the average amount spent on flowers is roughly 10% of the total wedding budget.

Some client's feel that they can D.I.Y. their wedding flowers and other decorative details. However, when asked after all was said and done, most brides feel that they would have preferred to spend that precious, pre-wedding time, relaxing with family and friends, instead of hastily and wearily spending the night before their wedding preparing centerpieces or bouquets until all hours of the night. If you want your wedding to be picture perfect magazine shoot worthy, leave these things to the professionals! We love nothing more than to see the smiles on our client's faces, when everything comes together seamlessly and stress-free on the big day!

The three main areas we refer to when discussing your wedding flowers are the "personal", the "ceremony" and the "reception" flowers. It is a good idea to discuss your ideas and overall vision with us before you begin purchasing your wedding accents and decor. We rent certain decorative items such as lanterns, vases and votives at prices that are generally lower than what you could expect to pay for them at a retail shop or online. In order to create a certain look or theme, as your florist, we may have input, ideas and resources that you may not have considered or have access to. By working together with us, it will ensure the best possible outcome for your wedding designs.

## **PERSONAL FLOWERS:**

Bridal bouquets are the second most photographed element of your wedding day! It will be with you for a majority of the time while taking pictures and may very well end up adding complement to your cake table, sweetheart table or head table when it's work is done adding that extra touch of romance to your wedding photos. Commonly, brides consider the following things when ordering their bouquet of choice:

**Size** – When choosing your bridal bouquet, take note of your height, weight and overall stature in relation to the size of bouquet you wish to hold. Consider how big the handle might be to hold in your hand for an extended period of time as well. With the trend in bridal bouquets leaning towards the bigger and wilder looking the better, make sure that the look you end up with fits your form and doesn't weigh more than you can handle.

**Style** – Whimsical and wild, elegant and sophisticated, or traditional and understated are just a few ways of describing what may be the perfect bouquet for you. Let us know the feel you are going for. There are also many shapes and forms that bouquets can take, so it is important to discuss these details with us, so that we can explain to you the various options you will have in style and shape for your bouquet.

**Flowers and other elements** – Before you meet with your florist, take a look around online or in magazines to see what particular flower types and colors catch your eye. Different flower types can help create a different mood or feeling and help you convey a particular message to your guests. If you aren't familiar with flowers at all, just simply look online at the hundreds of wedding websites and start compiling images on Pinterest that you enjoy. Highlight the part of the photo that intrigues you or that you want to incorporate into your designs. It is also helpful to us, if you have pictures of, or ideas about things you don't like as well.

### **BRIDAL BOUQUET: -**

**\$ 95.00 - for a dozen rose bouquet**

**\$ 125.00 - \$ 165.00 for a seasonal bouquet with special touches**

**\$ 175.00 - \$ 250.00 for a specialty flower bouquet mixed with seasonal flowers**

**\$ 265.00 – \$ 450.00 for a full specialty flower bouquet**

**BRIDESMAID'S BOUQUETS:**

Bridesmaid's bouquets may be created in a multitude of styles that can both reflect and/or replicate the flowers in your bouquet. Options to consider are: A.) Each maid carrying a cluster of a single flower type, or B.) A smaller version of the bridal bouquet with slight differences in flower types to help control costs. C.) The maids carry clusters of the rich greenery and other accents used in the bridal bouquet without the use of any real flower blooms. There is a huge shift towards this latter look over the last year or so. Many brides choose to use most of the premium flowers in their bouquets, while choosing visually appealing and appropriate substitutes for their maid's bouquets with slightly less expensive flowers to no flowers.

Pricing for these can range from the following:

Smaller – 5" to 7" in diameter	from \$40.00 to \$55.00
Medium – 8" to 10" in diameter	from \$ 60.00 to \$90.00
Larger – 11" to 12" in diameter	from \$ 95.00 to \$125.00

\*\* Please note that this list is simply a guide of common pricing for bridesmaid's bouquets. Price will ultimately reflect the flowers and style of your personal creations. The size of the bouquet doesn't always predict the cost as it is types of flowers utilized that ultimately decide the price.

**FLOWER GIRL:** We offer one small bag of rose petals as a complementary gift to you when you reserve our services for your entire event.

We can supply you with a flower girl basket, embellished to your liking. We can also make custom items such as hanging pomanders, little flower purses, flower wands, Tiara's or anything else you can imagine.

**HAIR FLOWERS:** - We can create beautiful hair flowers either in individual wired stems or in lovely "halos" or crowns, custom made to your liking. Pricing starts at \$25.00 for all Baby's Breath, \$45.00 for Bark Wire, Greenery/Vines w/ blooms and \$65.00 + for premium blooms and larger cluster styles.

**TOSS BOUQUET:** We will include a complementary toss bouquet for weddings over \$1000.00 as a gift to you! Should you prefer a toss bouquet, on a lighter budget, they start at \$45.00 to \$65.00.

**GROOM AND GROOMSMEN BOUTONNIERES:**

Standard Boutonnieres: \$13.00 ea.

Includes a nicely finished stem wrapped with a coordinating ribbon that matches you and/or your bridesmaid's bouquet ribbons.

Standard boutonnieres include flowers such as spray roses, tea roses or Lisianthus, paired with a common accent green such as Myrtle, Salal (Lemon Leaf), or Tree Fern. We then add a small hint of Wax Flower or Seeded Eucalyptus to complement and finish it off.

Premium Boutonnieres: \$ \$15.50 to \$ 22.50 ea.

Prices for premium boutonnieres are as follows:

Calla Lily - \$15.50

Mini succulent with another small accent - \$ 22.50

Orchids - \$ 15.50

Other novelty type flowers or accent pieces - \$ 22.50

(ie: Monkey Tail, Astilbe, Billy Balls, Feathers etc.)

Most boutonnieres generally fall into one of these categories. Please ask your designer if you have any special requests or items that aren't listed here. We love to create custom designs that really bring your unique personalities into the wedding design. Occasionally a boutonniere will fall into a higher priced category that is not listed here, however this is strictly on a case by case basis and happens when we combine several novelty items together to create the design.

**CORSAGES:**

Our pricing for these items generally falls into one of two categories, either pin on or wrist style. You may want to check with the recipients of these corsages to see which they prefer, based on what their attire for the event will be. For example: A woman wearing a light-weight chiffon style or strapless outfit may not opt for a pin on style corsage and would prefer a wrist style, etc.

Standard:

Pin – On style - \$ 22.50

Standard flower types and green accents –

Deluxe:

Pin – On Style - \$ 25.00 to \$30.00

Includes roses, spray Roses, Lissianthus etc.

Premium or novelty flowers or accents – Includes Orchids, Calla Lily, Garden Spray Roses, Succulents

Standard:

Wrist Style - \$ 35.00

Standard flower types and accents on an upgraded cuff such as a slap bracelet, 3 strand pearl stretch bracelet or metal flat wire. Also includes the use of premium blooms such as orchids and succulents.

Deluxe:

Wrist Style - \$ 40.00 - \$ 50.00

Upgrade to a beautiful crystal or silver jewelry style stretch bracelet – we have several styles to choose from.

**FLOWER CROWNS/HALOS**

We are happy to create any type of custom flower crown design for you, your bridal party or flower girls. Designs start at \$ 30.00 and go up to around \$65.00 to \$85.00 for larger or more intricate designs.

**CEREMONY DÉCOR:****Arch/Altar:**

We offer a multitude of existing arches, stands and pedestals in addition to providing custom structures built to your design specifics when needed. Many of our ceremony designs are custom and priced accordingly. However, for some of the more common requests, the items below will give you a general idea of what these items may cost. Keep in mind that more flowers usually equals a higher cost

STANDS AND PEDESTALS - We rent these items separately from the flower designs, as each maintains a little bit different delivery, prep and original cost factor.

METAL STANDS – These stands hold flower baskets sprays and are the least expensive way to go for ceremony florals. We generally include the price of the stand in with the flowers for this option. Prices range from about \$150.00 to

\$500.00 each or higher, depending again on the amount and type of flowers used in the designs.

FABRIC COVERED PILLARS -

Colors Available: White, Ivory, Grey or Sedona Red

Rental Pricing per Pillar: \$30.00 per

Custom Colors Available Upon Request: \$ 50.00 per Pillar

TEAK WOOD COLUMNS – We offer beautiful teak wood columns in addition to the fabric covered option. These are approx. 39” high and rent for \$50.00 ea.

WOOD STRUCTURES OR ARCHES - We offer a few different types of wooden structures in our existing inventory. Each of these require an on-site build as well as an on – site application of the flowers or treatments used on the piece. Rental pricing for these types of elements starts at \$150.00 for the structure and any flowers, fabric, crystals etc. used in the design of the structure are an additional price. The added elements can range from \$300.00 and go up. Please inquire with our wedding specialist for further details on different designs and options available.

CUSTOM STRUCTURES OR CANOPIES - Please speak to our wedding specialist for pricing for any design idea that may take a custom build. Pricing will vary by design.

**AISLE DÉCOR AND EMBELLISHMENTS** – While we can provide pretty much any type of aisle embellishment you may require, here are a few of the more common options with pricing.

BAGS OF ROSE PETALS: Sm. Sandwich Size Bags - \$7.50 ea.

Lg. Gallon Freezer Size Bags - \$15.00 ea.

CUSTOM FULL FLOWER CARPETS UP THE AISLE: A Custom flower petal design for your aisle can range anywhere from \$350.00 to \$1000.00

HANGING CHAIR ARRANGEMENTS – Generally these are constructed in a smaller sized container, whether it be a mason jar, lily bowl, or another type of container, pricing for these commonly ranges from \$ 30.00 to \$65.00

RENTAL SHEPHERD'S HOOKS - \$5.00 ea.

CHAIR SASHES OR CHAIR FLOWERS –

Sashes - \$2.00 to \$6.00 –

Flower Clusters Attached to chair - \$ 25.00 to \$45.00

Hanging Floral Designs – From \$ 35.00 and up

Special Requests - Custom Chair Designs – Inquire

**RECEPTION DÉCOR:**

Where to begin with reception décor? The options and ideas are endless. We love to create fresh and fun ideas for our clients! We are constantly searching the globe for the latest in all types of décor! We attend and take part in a variety of functions each year where we learn about everything WEDDING. How to create with the latest color palette, what are the newest techniques in working with flowers, what are the newest varieties of flowers coming out of the growing industry? Things are constantly changing and so are we! We don't like to make the same thing twice, which is why you will rarely see any two weddings on our social media feeds or website, that look alike!

A FEW OF THE BASICS: (MOST REQUESTED) –*Simple and Attractive:*

\$35.00 to \$50.00 – Most Basic, simple, styled cube or small cylinder

A fairly minimalistic, smaller design, using mainly less expensive, seasonal flowers mixed with a fair amount of greenery. No specialty blooms.

*Detailed and Distinctive:*

\$ 65.00 – 95.00 - A healthy mix of fresh flowers and greens, a mid-size design, utilizing a few higher end blooms mixed with seasonal or standard flower types.

*Prestigious and Spectacular:*

\$ 100.00 and above – A nice, bountiful arrangement with a mix of high end and standard blooms and greens. This is a nice starting point for those who may wish to have flowers such as Garden Roses, Tropicals, Peonies or other luxury blooms in their arrangements.



\*\* We also often get requests to do mixed table designs, ie: half of the tables with a tall dramatic design, the other half low and lush, OR mixed elements and containers on each table, which we love to do. These types of designs are priced as a per table or combined price. Inquire for details.

\*\* At times, we do allow client's to provide their own containers or vases, however certain stipulations apply. Inquire for details

#### RECEPTION RENTALS:

Specialty Linens: All Colors and Styles available, inquire with

Lanterns: We offer Rustic Wood, Black Metal or Dark Brown Metal lanterns in a variety of sizes. Rental cost starts at \$10.00 ea. for 15" to 17" sizes, \$15.00 ea. for 20" plus sizes, and \$50.00 ea. for our Ex. Large 41" size that we commonly use as ceremony altar area décor, dripping with flowers! Extraordinary!

Flameless Pillar Candles: We have a variety of sizes – from 3" x 3" up to 14" tall!

Pricing runs from \$4.00 to \$12.00 ea. depending on the size.

Candelabras: Silver, Gold, Black or White

Inquire with our wedding specialist for details and pricing.

Drift wood, Manzanita Branches, Cholla and other natural decorative elements:

We offer a large variety of of natural elements such as the items listed above. Commonly we use these in various aspects of wedding décor. Inquire with our specialist about having any of these awesome elements added to your floral décor!

Wedding Signs – Chalk or Table Tents – Table Numbers etc.

Inquire for availability

Glass or Acrylic Crystals or Stones – Many Varieties available, inquire

Vases and Floating Candle Holders – Many shapes and sizes available,

Votive Candle Holders: We offer a variety in the following finishes:

Gold Mixed Mercury Glass

Silver Mixed Mercury Glass

Silver Thick Mirrored

Clear – Basic

Frosted – Hurricane Shape

Square Cubes (3")

\*\* Pricing from \$1.50 to \$3.50 per votive

Charger Plates: \$ 1.50 ea.

Silver Melamine

Champagne Melamine

Mountain High Flowers is always growing and expanding our rental inventory, so please inquire with us, if there is a unique items you are looking for, that you do not see on the list.

*We appreciate your time and consideration while making this very important decision. We understand that becoming one of your preferred wedding vendors is an honor and a special undertaking that is not entered into lightly. However, the staff at Mountain High Flowers, is not only one of the most trusted and experienced in the area, but one of the most innovative, consistent and award winning teams that Sedona has ever seen.*

*It would be our sincere pleasure to work with you, and for you, to bring your very unique wedding vision to life!*

*Sincerely,*

*Jana Heetland*

*Wedding Specialist & the Entire Mountain High Team.*