

HARPER MACAW

2017 WEDDING PRODUCT PRICING LIST

◆ INDIVIDUAL HARPER MACAW CHOCOLATE BARS

DESCRIPTION

Purchase from among our existing line of Harper Macaw products

COST

Factory price of \$8 for our large (60-70g) bars and \$4 for our small (22g) bars

LEAD TIME

1-3 weeks (volume dependent)

OTHER CONSIDERATIONS

Bulk discounts offered for orders above 100 bars

◆ WRAPPED SETS OF HARPER MACAW BARS

DESCRIPTION

Choose between a custom-designed sleeve or ribbon

COST

Bars: Factory price of \$8 for our large (60-70g) bars and \$4 for our small (22g) bars

Sleeve: Comprised of printer quote and assembly labor charge

Ribbon: Assembly labor charge

LEAD TIME

2-4 weeks (volume dependent)

OTHER CONSIDERATIONS

Bulk discounts offered for orders above 100 bars



HARPER MACAW

◆ CUSTOM-PACKAGED HARPER MACAW BARS

DESCRIPTION

Design a custom chocolate box by modifying text on an existing die-cut package

COST

Bars: Factory price of \$8 for our large (60-70g) bars and \$4 for our small (22g) bars

Box: Comprised of printer quote and assembly labor charge

LEAD TIME

2-3 months

OTHER CONSIDERATIONS

Bulk discounts offered for orders above 100 bars

Pricing for this option will be considerably more expensive due to the cost of custom packaging, which is driven by the likelihood of a short run of low quantities

◆ CUSTOM CHOCOLATE BARS

DESCRIPTION

Design a completely custom chocolate bar in consultation with our product development team

COST

Bars: Custom/TBD

Box: Comprised of printer quote and assembly labor charge

LEAD TIME

3-6 months

OTHER CONSIDERATIONS

Bar costs can be minimized by incorporating toppings (i.e., inclusions) onto our existing products. An entirely custom chocolate bar, with a new formula, may not be practical given cost and time constraints

Pricing for this option will be significantly more expensive due to the completely custom nature of the product, including bar development, packaging, and impact on production

