

SERVICES & PRICING GUIDE

www.blissinbloomchs.com



It's nice to meet you!

I'm *Kwan*

FLORAL DESIGNER, OWNER

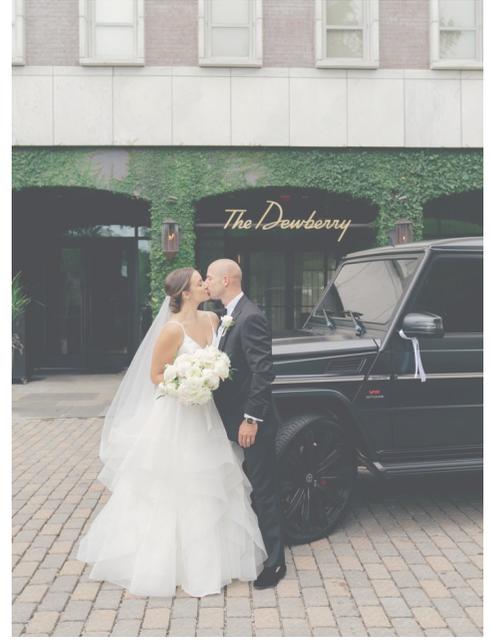
Let me guess, you are a bride who are busily planning wedding of your dream. You're searching for a wedding floral designer with expertise, creativity, and someone who you can trust to bring your unique love story to life in blooms.

My name is Kwan. I am born and raise in Thailand. If you wonder why I have an accent because I speak Thai, German and English. In 2014 several couples asked us to do their wedding flower because they heard I learn floral design from my mom who worked me til zam some day at her flower shop and wholesaler in Thailand. And after numbers of weddings all from the word of mouth that how we started Bliss in Bloom. My favorite flowers are Dahlia & Ranunculus.

It's my honor to serve my clients on the most important day of their lives and get to share the joy and beauty with our blooms.

I would love to listen and talk more in detail of your dream wedding flower. We would love to make your wedding bliss one bloom at a time!

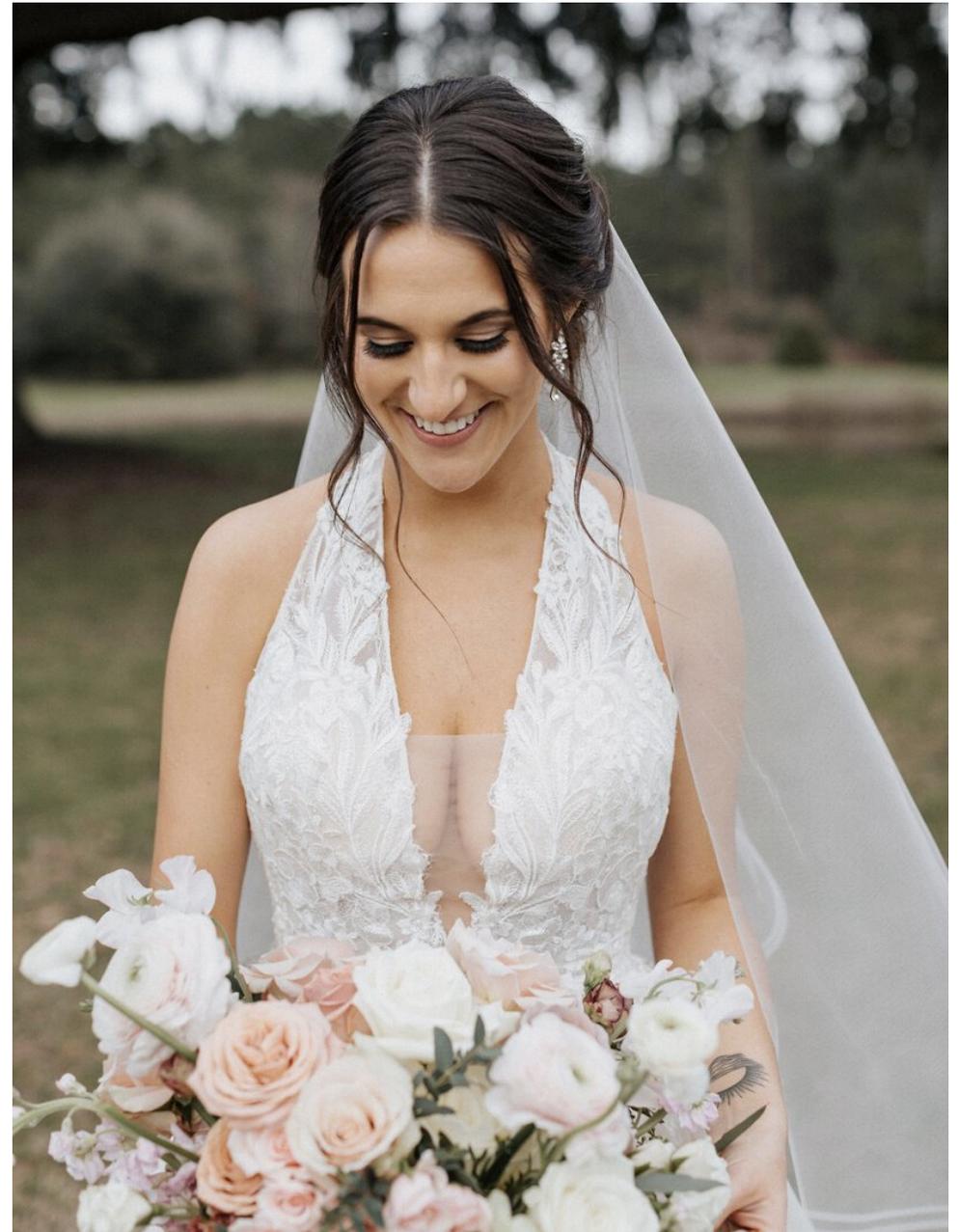




I could not imagine my wedding day without her.

"Kwan and her team were AMAZING. I was very nervous to pick a florist in CHS because of how many there are and how expensive they all initially appear but Kwan left me speechless. Between matching my vision to a tee and the price point being INSANE for how beautiful and intricate everything was, I wish I could have my bridal bouquet displayed in my kitchen forever it was absolutely perfect. Thank you Kwan and team for all of your hard work and putting everything up while it was raining!

Meaghan F..





Every single guest commented on the stunning florals, I have strangers commenting on social media

"Kwan is absolutely amazing - so easy to work with, she really takes the time to listen and understand your vision. I planned a wedding during COVID and Kwan was the one vendor I felt completely supported by, she was constantly reassuring me and willing to work through the curveball being thrown at us. Not to mention her talent! She is truly incredible, I could not recommend her more."

Lauren L.







BRIDAL BOUQUET

\$275 - \$400

Avg. \$325

BRIDEMAIDS BOUQUET

\$75-\$95

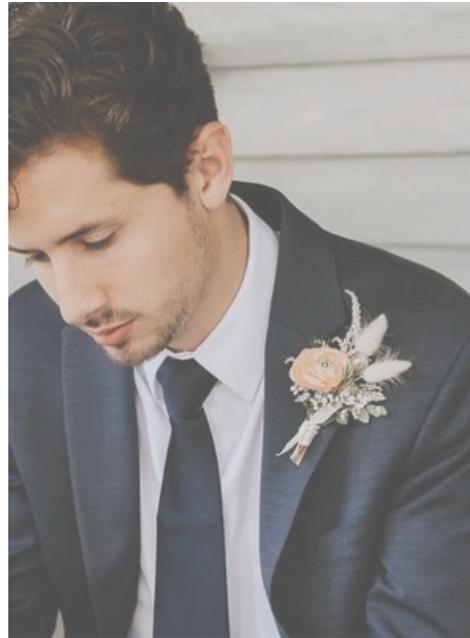
Avg. \$85



CORSAGE

(Pin on or Traditional or golden cuff)

\$32-\$35



BOUTONNIERE

(Pin on or pocket boutonniere)

\$20-\$45



Tablescapes

60" Round Table or 4x4

\$95-\$175

Avg. \$25

Trio budvases \$45-\$55



Tables-capes and Elevated Arrangement

\$125 - \$325

Avg. \$225





CEREMONY

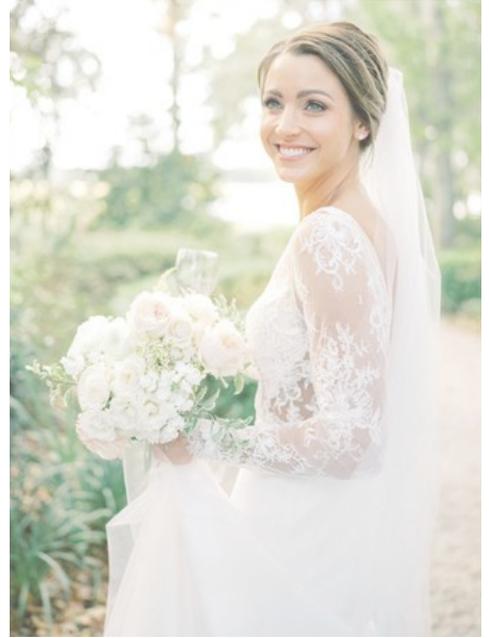
Urns

\$175 - \$295

Altar / Archway and Installation

\$550-\$1,500



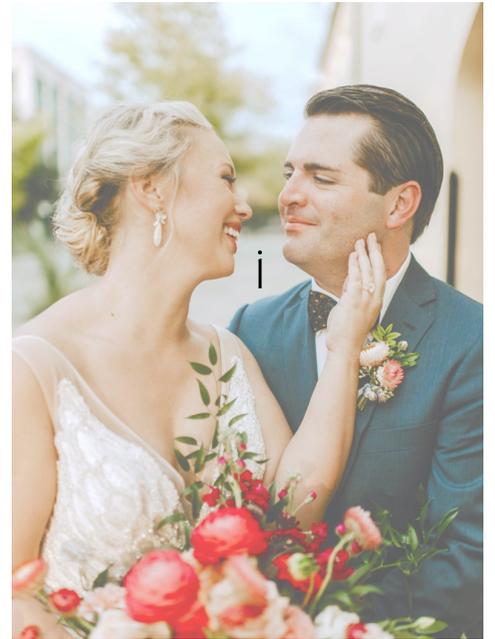




OUR BOOKING PROCESS

As your Full Service Floral Designer, we are here to help you every step of the way from design perspective, what is in season and which blooms that fit in your budget. you don't have to have your "complete" vision for your wedding flower or you don't have to know one single flower name! This is our job as full service floral designer, this is why you hire a florist! Planing your wedding should not be hard or overwhelming, so we want to keep it simple for you and we are here to help navigate and make your vision come true.

1. Contact us
2. Complete our Inquiry
3. Schedule for Free Consultant Meeting via Zoom
4. We'll present you with our design proposal



FAQ:

Q: When do you recommend to book a florist?

We are typically booked eight months to a year in advance. Our best answer would be to book your vendors when you have solidified your vision, and you believe each vendors can executed what you have envision.

Q: What is the booking process?

Once we receive your completed inquiry form, we take approximately one to two weeks to put together a detailed, personalized proposal. From there, we allow one round of edits before you book us. To confirm our services, we require a signed contract and non refundable retainer. Don't fret, there is plenty of time to edit the proposal (you can change anything from your palette to the number of items, etc). Our second round of edits will fall right before your second payment and your final round of edits will be one month to three weeks before your big day!

Q: How much is Bliss in Bloom involved in the process?

From our very first consultation to the last goodbye hug on the wedding day, I'm here for you! We provide a detailed Design proposal with images and a month before your wedding, we will touch base on to finalize all the detail you need.

Q: How much does floral cost for a full service wedding?

- On average, we say that our clients tend to spend around \$4,000-\$7,000 on a full service wedding. Now, this can vary depending on specific blooms and custom installations. To figure out your general quote for our services, simply multiply your number of items times the average price above. Add 20% to the total for consultation, labor, delivery, setup, overhead, etc. Lastly, South Carolina requires 9% sales tax.

Q: Do you have a minimum?

- We do require a \$2,500 minimum for a full service wedding for our team to setup and breakdown our services for Friday and Saturday. And \$1,500 investment for week day.

Q: Are vases included in your quotes?

- Yes, the prices include rentals of our vases, arches, urns or any structures. We do not allow clients to provide their own vases or installation structure due to logistic and stability.

