

Amigos :)

You are engaged. Congratulations!

You just posted your pics and showed off your ring off on your social media. And now a little bit of panic has set in: You need to plan a Mexico wedding—YIKES!

Don't worry amigos, **We got You!**

The following Wedding planning hacks will save you time and stress. We will teach you how to budget and choose a venue for a wedding. Whether you book with us or not this will be useful.

So read on and get all our complimentary wedding planning advice.

First: GRAB A SIX PACK! Ask yourself 6 these questions and get loaded with answers.

- **HOW MANY:** We need a guest count. Keep in mind that only about 60% of invited guests attend a destination wedding. Conservative count is best. You can always add people.
- **HOW MUCH:** Decide on a worry-free budget you are happy to hand over to experts and let them manage your wedding. Your budget should cover everything except: hotel travel or honeymoon and wedding dress.
- **HOW PRETTY:** Please give us some pictures of what you expect your decor to look like amigos. Decor can be a huge budget factor if you want a lot of it.
- **WHEN:** We need 2 or 3 possible dates for 2022-23 please.
- **WHERE:** Why Vallarta-Nayarit vs Cancun or Cabo? Hint hurricanes or weather and cost. See our location [FAQ blog](#) for more on why the West coast is a great option compared to Cabo or Tulum.
- **WHO:** Find a venue you can trust. DM the brides for real talk. Read Reviews. Successful venues post frequent and different weddings weekly. If they post once a month or the same wedding over and over, Run away. *Our IG is @martocabeachgarden a must follow for updates.*

If you have this Venue Search Six Pack you are ready to party!

A FULL-SERVICE VENUE GUARANTEES EACH SERVICE!

Poop Happens! Imagine your wedding planner gets COVID? Or a Photo team not showing up on time, or your violinist not showing up at all. How about a transportation nightmare where the bus breaks down on the way to the wedding? Do you dread having to research dozens of different Mexican vendors so this does not happen to you? Save yourself a mess.

We've Been there. Done that. Many times. We know what to do. We vetted the vendors we work with by trial and error with hundreds of weddings. Literally. So stop guessing and stressing.

We have back-up! We bring a replacement service at no cost to you. You won't even know they were missing! How? We have two of each: planner, officiant, fireworks, photo, video, transportation, decor, florist, guitarist, violinist, etc.

What we can do for you:

- **We offer one an easy one stop shop system.** Believe me that this is very helpful and time saving.
- **Concierge Planning:** Other wedding hotels or venues or planners make you email and deposit to 15 different accounts for example. With us, our concierge does it all for you.
- **Intense Personal attention.** Our wedding planner works only one wedding per week. Compare this to hotel planners have to deal with 5 or 6 per week!

Ballpark Pricing

People always ask me to "just tell us the ballpark" price for a wedding. Well, it simply depends on guest count, decor, etc. Sorry, I know that is not what you want to hear amigos. But see below for some idea of costs:

- **Our weddings typically include a team of 15 different vendors.**
- **Our most popular size and price range for weddings is from 60 to 100 people wedding packages range between 28,000 US Dollars up to 60,000 USD dollars or more.**
- **It just depends on quality and quantity of services requested.**
- **A typical Martoca wedding for 70 guests costs 35,000 USD (tax and gratuity, photo and video and a dozen other vendors included)**
- **See Sample Weddings attached so you can see in detail what they include.**

Hotel Weddings Vs Indie Venue

- **We know we are not cheap compared to hotels. But you get so much more.**
- **For Starters you get more hours of service. Up to 8 hours available.**
- **Privacy**
- **We get personal. One wedding per week.**
- **But don't just take our word for it. Check out our Wed-Cred reviews.**
- **We are not cheaper.** Yet our couples are always happy. How much is a guaranteed successful wedding worth to you?
- **We do upfront total pricing with tax and gratuity and all services included. Instead of the tedious and deceiving "death by a thousand cuts" of starting low and then adding everything once you are hooked! Where they start low and you end up paying almost double in the end by the time all the hidden fees are added. And God forbid you have a special request or break a window or a chair. :)**

For Budget Hawks

- You need to watch your budget? No worries. I did too for my wedding. My wife and I could not afford even photo and video for example. I regret that. That's is a story for another time.

So amigos, if you do have a lower budget than what our weddings need then **Hotels** are a great solution. But choose wisely. We can help. Just tell us your budget and we will find a hotel that we think will suit you. We already vetted them for you. We do not work with the deceitful ones or bad service hotels. Over the years we have created a lot of relationships and get great treatment for our referrals. We have deals with them to not charge our clients v Endor fees, or to give us perks, etc.

However, if you feel you are a candidate for Martoca Weddings then please read on amigos.

How to Customize Your Martoca Wedding Budget

- **Quality and quantity of vendors determine the budget.**
- Mix and match quality and quantity of vendors and decor style to find your perfect wedding for your wedding. Again, We do this for you!
- **Quantity Matters. More services equals higher budget.** We offer custom made complete weddings.Example: Additional lighting, more entertainment amenities, and shows or more decorations will all add to the total cost.
- **Quality Matters.** Catering and upscale bar can affect price as well. Handmade furniture and props, souvenirs, make-up and hair, etc,
- **One stop Shop.** You just have to ask for what you want and we find it and organize it and include it in your budget.

What do Martoca Weddings Include Exactly

- Take a look at the attached "medium level" weddings for your review. Find one close to what you want and we will work with that one to start.
- These are weddings with a mix of quality and quantity of vendors and decor.
- These are Boho Chic weddings. Meaning it has casual beach and jungle touches and Bespoke features but upscale food and bar and some upscale touches. A nice blend of simple and classy. If these were cars they would be in the AUDI SUV, BMW SUV class of cars. Not super luxurious Sports cars but not a Kia either. No offense to Kia.
- This Martoca wedding attached is what you will see on our instagram 80% of the time.
- **NOTICE: Photo and video is included! Most places do not include this up front.**
- Also, with our concierge service we take care of your rehearsal dinner and tours if you like. Simple and easy.

How to Adjust Pricing for Weddings

- In a few emails we do this for you.
- Just give us a budget target that is true to your needs and honest (even if low we can help in other hotels or venues) and we will be very quick to get to your perfect wedding proposal.
- To regulate costs you can eliminate or add services or adjust quality. Just like when you go car shopping--You start with a budget range and find a car that is OK and then add your special features as much as you can afford and like such as a sun roof or leather seats, better rims and so on.

Venue FAQ Answers

- We are right on the beach.
- **Party time is 8 hours open bar maximum.**
- **Close at 10, 11PM or 12AM (depends on budget and day of week)**
- Ceremony can be on sand or grass.
- We do not have "per person" prices like hotels or restaurants.
- We are a private venue with high security and privacy.
- We do not have rooms for guests.
- We are not a restaurant open to public.
- We help you easily get room blocks with special perks. As part of our concierge service we connect you to hotels and restaurants.
- We have a bride room for getting ready and privacy.
- Restrooms for 250 people. 12 bathroom stalls and 6 sinks
- Plenty of mirrors in the bride room and restrooms.
- Handicap friendly restrooms and walkways

Let us know your budget and we can help find an alternate venue. Even if you need a hotel, we can point you in the right direction as a courtesy. :) No cost to you. We just want to help you enjoy a Mexico Wedding.

If you are a candidate for our style of weddings then:

Book Now for 2022-23 by Emailing us at james@martocaweddings.com

Text in USA (956) 358-8701 for booking details and we will get you started.

Su amigo,

James Basáñez Weber