

Wedding party

Bride \$265

Maids and moms \$150 each

Girls \$50-85

Relatives \$75 per service (see #7 below)

A la carte

Hair for maids and moms \$85

Makeup for maids and moms \$75

More to know:

- Bridal trials are \$150 and performed in my Menifee home.
- Deposits for holding the date are \$100 applicable to services.
- Minimum booking is bride's services and \$265 plus tip.

Commonly answered questions brides ask me:

1. Final headcount two months prior or else I won't have a team available as they book other jobs too.
2. I will be the one doing your hair unless I am not personally available. If there are more than five, I will bring a second artist. You will also have one makeup artist who can do 7-9 people alone. She's that good. Together we have made this business great!!
3. I accept deposits via Venmo since there is no transaction fee.
4. Balances are also paid with Venmo and are paid two weeks prior to wedding for entire wedding party. I do not take installments and there are no refunds for cancellation. I have NEVER missed a job, but I have backup plans for extreme circumstances (death, illness).
5. I recommend the following:
 - a. Book with deposit first so you don't lose the date to another bride.
 - b. Schedule trial 4-6 months before wedding.
 - c. If not satisfied at trial use deposit to offset cost of trial.
 - d. Have your wedding party pay you directly for their services.
 - e. Wedding day tip of 20% is expected for service vendors including DJ, Hair, Makeup, Officiant, Planner, Photographer, Videographer.

6. I provide the schedule for you as a convenience. I work very hard to accommodate every wish, but I ultimately write it to make sure you have a great day getting ready and that no one runs late.
7. I contractually book brides and ask that if relatives want to have services that are not in the wedding that they book their own service elsewhere. The exceptions are grandmas, mothers of children in wedding, and those who are part of the wedding team such as singers, readers, guest book attendants.

If there are any other things you need to ask please feel free. Can't wait to meet you in person and earn your trust!

Best regards,

Joni

