



Hi,

Thank you for the wedding cake pricing inquiry. Our prices are compatible with the DC VA standards. A wedding cake should be priced at the time of a tasting, that way you get to experience the quality, capability and service of the establishment.

We are more than happy to schedule you for a free cake tasting. At that time you will have the pleasure to taste 7 of our most popular flavors and you will see actual examples of our work. We also will design your wedding cake for you at no charge. After the tasting we simply hand you an estimate and that is pretty much it. We do not believe in sales pressure. But if you are skeptical here is a quick quote from one of our wedding cakes from the picture gallery.

We offer the following popular flavors.

1. Dolce de Leche (#1 chosen flavor)
2. Amaretto Almond
3. Raspberry Yellow
4. Chocolate raspberry
5. Lemon
6. Lemon Mousse
7. Red velvet
8. Chocolate with vanilla pudding and Chocolate Buttercream
9. Rocher
10. Lemon Raspberry
11. Lemon Blueberry
12. German Chocolate cake with pecan and coconut filling
13. Black Forest Cake

All the above flavors are priced at \$7 per serving. We offer specialty cakes at \$7.50 per serving. All our cakes have standard 5 layers, (Cake-filling-cake-filling-cake). We do not charge for tiers, but the amount of servings will dictate how many tiers you will have.

There is a standard decoration fee of \$175. This fee will increase depending on how elaborate your cake will be.

We rent out our Cake stands for \$45. Our standard delivery and set up fee 35 miles is \$65. There will be an additional charge if the delivery is out of our Delivery range. A VA state sales tax of 6% is applied to all sales.

There is a minimum of 45 servings for all Wedding cakes and 12 for event cakes. All our Military service members will receive a 10% Discount on all cakes with military ID and must be mentioned at time of booking.

Here is a pricing example for a standard cake;

M & T Events LLC
 703-929-1062
 info@mandtevents.com
 mandtevents.com



ADDRESS
 Martina Byrd

SHIP TO
 Potomac Point Winery &
 Vineyard
 275 Decatur Rd, Stafford, VA
 22554

Estimate 2297

DATE 12/10/2021

EXPIRATION DATE 12/10/2021

SHIP DATE	SHIP VIA	DEL/PU TIME	EVENT	
12/10/2021	Delivery	5PM	Wedding	

ITEM	DESCRIPTION	QTY	RATE	AMOUNT
Wedding Cake	Standard Cake Flavors per serving; All wedding cakes are a standard 5 layers. 3 layers cake 2 layers filling.	100	7.00	700.00T
Decoration Fee	Our decoration fee will be for fondant work such as borders 6 Flowers and 4 leaves. Some decorative elements such as brooches or swages and minimum of one tier sugar lace. Any adjustment to the agree design could increase in cost.	1	175.00	175.00T
Delivery fee	Additional fee applies if distance is more than 35 miles from bakery.	1	65.00	65.00T
SUBTOTAL				940.00
DISCOUNT 10%				-94.00
TAX				50.76
TOTAL				\$896.76

Accepted By

Accepted Date

Please note, by paying this invoice, you agree to the terms and conditions laid forth in the contract. All payments are final.

We also offer specialty deserts starting from \$1.75 and up per serving.

- Cappuccino Chocolate cups
- Yummy Rummy's
- Mini-Mandarin Cream tarts

- Hazelnuts corners
- Coconuts Macaroons and much more.

Thank you again,

Martina & Tiffany