



## The Foxtail Estate Weekend Wedding Package 2020

Why have a wedding day when you can have a wedding weekend? With a wedding at The Foxtail Estate, you will have full use of the grounds and rental of all guest rooms Friday to Sunday. It includes the following and is priced accordingly:

### Lodging:

The entire Bed and Breakfast will be yours Friday (3 pm check-in) through Sunday (11 am check-out). This includes the spacious Honeymoon suite with Bridal Dressing Area for the Bride and Groom, the Rhodes Room with a balcony overlooking the grounds, and the Robinson Room. Breakfast will be provided Saturday and Sunday morning for all guests who are staying at the estate.

### Facility:

You will have access to the grounds and any guest common areas for the duration of your wedding weekend for photographs, wedding rehearsal, ceremony and reception. Our rates include "rentals" for up to 80 people, staffing, set-up, and clean up. We will provide these "rentals":

- 80 resin folding garden chairs to be used for ceremony
- 10 8 ft rectangle banquet tables
- 80 resin folding garden chairs to be used for reception
- 80 gold chargers

We can accommodate up to 150 people and can provide "rentals" for any number of people above 80 at \$10 per person. White linens can be provided if they are not provided through your caterer.

We provide a Bluetooth Speaker for music in the reception and ceremony area, but you will need to coordinate a DJ for any additional sound needs.



You are welcome to host your rehearsal dinner on property Friday night, but no staff will be provided and you will be responsible for clean up. If you would like, we can coordinate staffing for this for an additional fee.

### **Day of Coordinator:**

Our facility rental also includes a Day-Of Coordinator to ensure your wedding day goes smoothly. Most venues require you to hire their Coordinator for an additional \$500-\$800. This third-party professional event coordinator is there to alleviate the stress associated with the final days of planning and assist in day-of logistics like making sure your other vendors are in place, adhering to your schedule, and making sure everyone is where they need to be. We want to make sure that you get to focus on getting married to your best friend, not worrying about the previously planned details you worked so hard to coordinate and their execution on your wedding day!

### **Tent Rental:**

As we are an exclusively outdoor venue and, it's Florida (so rain is always a possibility, we will provide a tent rental for the reception area. Our tent rental is designed for 80, but could hold up to 100 people. For larger party sizes, we would need to add additional coverage through the third party rental company, which will be priced accordingly.

### **Pricing:**

#### **Peak Season Weddings (October- May)**

~~\$8,000~~

**\$6,000 for Do-Good Couples in exchange for 1 day of volunteering in their community.**

#### **Peak Weekday Weddings (Tues-Thurs):**

**\$4,000**



**Off-season Weddings can be discussed on a case-by-case basis**

### **Beverage:**

The Foxtail Estate allows you to bring your own alcohol as long as a licensed and insured bartending company serves it. We charge a corkage fee that includes the licensed and insured bartender for beer and wine only. Full-bar service is also available and priced per guest.

Total Wine can provide a party planning service, which assists in estimating, offers free delivery, and allows returns for unused beverages. By allowing you to bring your own alcohol, this is a potential savings cost of \$500.

[\*Alcohol Savings Estimate:

Other venues: \$20 per bottle x 50 bottles =  
\$1,000.

Foxtail Pricing: \$3 per bottle (3 Wishes from Whole Foods. Yes, we know, crazy low price, pretty good wine!) x 50 = \$150 + \$350 bar service =  
\$500]

**Bartender Service: \$350**

### **Vendors:**

As noted on the Wedding Pricing page, we provide rentals for up to 80 people, Day-of Coordinator, and staffing for set up and clean up. However, you will need to outsource vendors for any additional rentals (cocktail tables, specialty décor, etc), catering, flowers, photography, wedding cake, etc. A wedding planner or, at minimum, a designated person from your wedding party to work with our Day-Of Coordinator are mandatory to make sure that your wedding goes off without a hitch.

Unlike other venues that force you to use their inside catering and alcohol service, we do not “double dip” by forcing you to use our in-house services. We want to make to make



sure that you have the freedom to choose any vendors that are within your budget and style.

We will be happy to help you to coordinate with these vendors and anyone else you would like our recommendations for.

We hope you will choose to spend your most special weekend with us and please let us know if you have any additional questions or requests!

\*Please note that we charge a \$500 refundable damage deposit. These rates do not include tax.



## The Foxtail Estate Single Day Wedding Pricing 2020

We have received many requests for single day weddings for local brides, so we have developed a daily rental option that we will accommodate one weekend per month. Each month's single-day wedding weekends will be based on a first-come, first-serve basis. i.e. As soon as couple books a Friday, Saturday, or Sunday wedding then that weekend will be reserved for three weddings.

### **Facility:**

You will have access to the grounds from 12pm to 10pm on the day of your wedding. You will be allowed access to the B&B guest common areas, the spacious Bridal Suite with glam room and the Rhodes Room with the balcony overlooking the venue space 3 hours before your ceremony time.

Our rates include "rentals" for up to 80 people, staffing, set-up, and clean up. We will provide these "rentals":

- 80 resin folding garden chairs to be used for ceremony
- 10 8 ft rectangle banquet tables
- 80 resin folding garden chairs to be used for reception
- 80 gold chargers

We can accommodate up to 150 people and can provide "rentals" for any number of people above 80 at \$10 per person.

We provide a Bluetooth Speaker for music in the reception and ceremony area, but you will need to coordinate a DJ for any additional sound needs.

### **Day of Coordinator:**



Our facility rental also includes a Day-Of Coordinator to ensure your wedding day goes smoothly. Most venues require you to hire their Coordinator for an additional \$500-\$800. This third-party professional event coordinator is there to alleviate the stress associated with the final days of planning and assist in day-of logistics like making sure your other vendors are in place, adhering to your schedule, and making sure everyone is where they need to be. We want to make sure that you get to focus on getting married to your best friend, not worrying about the previously planned details you worked so hard to coordinate and their execution on your wedding day!

### **Tent Rental:**

As we are an exclusively outdoor venue and, it's Florida (so rain is always a possibility, we will provide a tent rental for the reception area. Our tent rental is built for 80, but can hold up to 100 people. For larger party sizes, we would need to add additional coverage through the third party rental company, which will be priced accordingly.

### **Single Day Pricing:**

#### **Peak Season (October -May):**

Friday Weddings:

\$4,000

Saturday Weddings:

\$5,000

Sunday Weddings:

\$4,000

Weekday (Mon-Thurs Weddings):

\$3,500

**Off-Season Weddings can be discussed on a case-by-case basis.**



### **One night rental of entire B&B Add-on:**

The entire Bed and Breakfast will be yours from 12pm on the day-of till 10 am the next morning. This includes the Honeymoon suite with Bridal Dressing Area for the Bride and Groom, the Rhodes Room with a balcony overlooking the grounds, and the Robinson Room. Breakfast will be provided for the guests staying overnight.

One Night B&B Rental: ~~\$600~~

**\*\*Get this add-on FREE when you book your wedding by March 2020\*\***

### **Beverage:**

The Foxtail Estate allows you to bring your own alcohol as long as a licensed and insured bartending company serves it. We charge a corkage fee that includes the licensed and insured bartender for beer and wine only. Full-bar service is also available and priced per guest.

Total Wine can provide a party planning service, which assists in estimating, offers free delivery, and allows returns for unused beverages. By allowing you to bring your own alcohol, this is a potential savings cost of \$500.

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Foxtail Pricing: \$3 per bottle (3 Wishes from Whole Foods. Yes, we know, crazy low price, pretty good wine!) x 50 = \$150 + \$350 bar service =  
\$500]

**Bartender Service: \$350**



**Vendors:**

With any packages you will need to outsource vendors for any additional rentals (cocktail tables, specialty décor, etc), catering, flowers, photography, wedding cake, etc. A wedding planner, or, at minimum, a designated person from your wedding party to work with our Day-Of Coordinator is mandatory to make sure that your wedding goes smoothly.

Unlike other venues that force you to use their inside catering and alcohol service, we do not "double dip" by forcing you to use our in-house services. We want to make to make sure that you have the freedom to choose any vendors that are within your budget and style.

We will be happy to help you to coordinate with these vendors and anyone else you would like our recommendations for.

We hope you will choose to spend your most special day with us and please let us know if you have any additional questions or requests!

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## The Foxtail Estate A la Carte Wedding Pricing

We have received many requests for single day weddings for local brides, so we have developed a temporary a la carte rental option that will be discontinued November 2020. Each month's single-day wedding weekends will be based on a first-come, first-serve basis. i.e. As soon as couple books a Friday, Saturday, or Sunday wedding then that weekend will be reserved for three weddings.

### **Basic Venue Rental:**

This is our most affordable option for the DIY couple. This includes use of the grounds from 4 pm to 10 pm on your selected day with no access to the B&B and no tables, chairs, or other rentals and you are responsible for set up and breakdown.

### **Peak Season (October -May):**

Friday Weddings: \$2,000

Saturday Weddings: \$2,500

Sunday Weddings: \$2,000

**Off-Season Weddings can be discussed on a case-by-case basis**

### **"Getting Ready" B&B Add-on:**

This add-on allows access to the B&B guest common areas; the spacious Bridal Suite with glam room and the Rhodes Room with the balcony overlooking the venue space and marina for 3 hours prior to your wedding time.

**Getting Ready Rental: \$200**



### **One night rental of entire B&B Add-on:**

The entire Bed and Breakfast will be yours from 1pm on the day-of till 10 am the next morning. This includes the Honeymoon suite with Bridal Dressing Area for the Bride and Groom, the Rhodes Room with a balcony overlooking the grounds, and the Robinson Room. Breakfast will be provided for the guests staying overnight.

**One Night B&B Rental: \$600**

### **Tables/Chairs Add-On:**

We can provide 8ft banquet tables, gold chargers, white table linens if not provided by caterer, and folding garden chairs for ceremony and reception, including set up and break-down:

**Rentals for 0-50: \$300**

**Rentals for 50-100: \$500**

### **Day-Of Coordinator:**

We recommend to hire our Day-Of Coordinator who can ensure that your day goes smoothly. This person makes sure all of your vendors are aligned, your schedule goes according to plan, and is responsible for adhering to all house rules. If you do not wish to hire our coordinator, at the very minimum, a designated person from your wedding party will be required to review and sign off that all house rules will be followed. If you are using a wedding planner, a coordinator is not necessary.

**Day-of Coordinator: \$500**

### **Beverage:**



The Foxtail Estate allows you to bring your own alcohol as long as a licensed and insured bartending company serves it. We charge a corkage fee that includes the licensed and insured bartender for beer and wine only. Full-bar service is also available and priced per guest.

Total Wine can provide a party planning service, which assists in estimating, offers free delivery, and allows returns for unused beverages. By allowing you to bring your own alcohol, this is a potential savings cost of \$500.

[\*Alcohol Savings Estimate:

Other venues: \$20 per bottle x 50 bottles =  
\$1,000.

Foxtail Pricing: \$3 per bottle (3 Wishes from Whole Foods. Yes, we know, crazy low price, pretty good wine!) x 50 = \$150 + \$350 bar service =  
\$500]

**Bartender Service: \$350**

**Tent:**

As we are an exclusively outdoor venue and, it's Florida (so rain is always a possibility), tent rentals are a must. We will reserve the tenting on your behalf with our preferred rental company as we do not allow staking and rates will be priced according to your party size and additional needs. Sample rates are below:

|                                   |           |
|-----------------------------------|-----------|
| 10' x 10' Marquee Tent.....       | \$145.00  |
| 10' x 20' Marquee Tent.....       | \$200.00  |
| 20' x 20' Marquee Tent.....       | \$275.00  |
| 20' x 40' Marquee Tent.....       | \$425.00  |
| 20' x 60' Marquee Tent.....       | \$625.00  |
| Hex Marquee Tent (40'x 35').....  | \$550.00  |
| 40' x 40' Marquee Tent.....       | \$825.00  |
| 40' x 60' Marquee Tent.....       | \$1225.00 |
| Leg Drape: Frame & Marquee.....   | \$15.00   |
| Hanging Fan: Frame & Marquee..... | \$35.00   |
| Tent Wall: Marquee.....           | \$1.50/ft |
| Center Pole Light: Marquee.....   | \$25.00   |

**Vendors:**



With any packages you will need to outsource vendors for any additional rentals (cocktail tables, specialty décor, etc), catering, flowers, photography, wedding cake, etc.

Unlike other venues that force you to use their inside catering and alcohol service, we do not "double dip" by forcing you to use our in-house services. We want to make sure that you have the freedom to choose any vendors that are within your budget and style.

We will be happy to help you to coordinate with any vendors you would like recommendations for.

We hope you will choose to spend your most special day with us and please let us know if you have any additional questions or requests!

\*Please note that we charge a \$500 refundable damage deposit. These rates do not include tax.



Looking for the wedding of your dreams, but don't have the time or energy to plan?

**We got you!**

Our **All-Inclusive** Wedding Package (**\$10,000 Retail Vendor Value**) has everything you need for your dream day. We start our packages to accommodate 40 and they include:

- **Day-Of Coordinator**
- **Florals** (Bridal Bouquet, Boutonniere, Petite Table Decor)
- **Photography** (4 hours, 2 photographers)
- **Officiant**
- **DJ** (6 Hours)
- **Tiered Wedding Cake**
- **Bar Service** (BYOB, can get alcohol shipped from Total Wine)
- **Catering** (Buffet-style. 2 butler passed appetizers, 2 entrée selections, 2 starch selection, 1 vegetable selection, 1 salad selection, assorted dinner rolls, water, sweet tea and lemonade)
- **Rentals** (Banquet Tables, Resin Garden Chairs for Ceremony and Reception, Gold Chargers, Linens, Napkins)
- **Tent**

\*All of these items may be customized with our vendors if you prefer more flowers, extra photography hours, plated dinner, etc.)

**Not included that we can help you to coordinate:**



- Alcohol (BYOB)
- Specialty Décor or Rentals
- Hair/Makeup
- Videography

### **Wedding Weekend Pricing:**

The entire Bed and Breakfast will be yours Friday (3 pm check-in) through Sunday (11 am check-out). This includes the spacious Honeymoon suite with Bridal Dressing Area for the Bride and Groom, the Rhodes Room with a balcony overlooking the grounds, and the Robinson Room. Breakfast will be provided Saturday and Sunday morning for all guests who are staying at the estate.

**\$16,500** for 40 guests

+ \$100 per each additional person

### **Weekday Wedding Package (Mon-Thurs) Pricing**

The entire Bed and Breakfast will be yours for 2 nights. This includes the spacious Honeymoon suite with Bridal Dressing Area for the Bride and Groom, the Rhodes Room with a balcony overlooking the grounds, and the Robinson Room. Breakfast will be provided each morning for all guests who are staying at the estate.

**\$15,000** for 40 guests

+\$100 per each additional person

\*Please note that tax is not included in this package. We also charge a \$500 refundable damage deposit.

