



Located in Canyon Lake, California 92587 (951) 317-0125

## Airbrush Makeup

Updated 7.1.17

**Thank You for your consideration and the opportunity to quote you!** We are well-known for our expert Airbrush Makeup and Artistic Special Occasion Hair Styling, not only in Southern California, but also in many destination wedding locations. Our Five-Star Reviews talk about our stellar work, above-and-beyond client care, our passion and sanitary work ethic, all by a team of experts who are properly licensed and insured. We can accommodate parties from 1 to 20+ and are familiar with many cultures and wedding traditions. Our team has the best in the business: Traditional and airbrush makeup artists, talented hair stylists who love the art of special occasion hair styling, professional male groomers, barbers, estheticians, nail technicians and fashion stylists who can provide custom undergarments, jewelry, hair pieces and more.

**We are an Award-Winning Beauty Team.** Voted #1 for Wedding Hair & Makeup by the “Inland Empire Hotlist” (2013, 2014, 2015), and also selected in for the last four years to include 2017 by “Wedding Wire” for their “Couples Choice Award”. **As an instructor for Dinair Airbrush Makeup and a leader on their pro team, I confidently offer Tattoo Cover-up and specialized concealing for birth marks, vitiligo and scars.** My favorite product for correction work is Dinair Xtreme Airbrush Makeup and the result is **water-proof and the cover up does not smudge or transfer.** Be sure to look at our Before's and Afters on my professional website at <http://www.KellyRobertsonMakeup.com>. **Looking for something different?** I can provide your guests airbrushed faux temporary tattoos (customized stencils) to celebrate your occasion or I can embellish your “real” tattoos with crystals, glitters, liquid golds and metals, paints and/or airbrush “fantasy” makeup, all made FOR skin, safe & gentle. **Have a Large Party of guests or an event that lasts for more than one day?** Ask about our weekend & day rates. **As you peruse our Menu of Services, you'll see that our Packages always offer the best deals and many Include the Trial/Preview, Gratuity for all artists, an Assistant, celebrity lashes for everyone, touch-up kits for everyone and local travel.** Another great reason for selecting a Package if you are the Bride-to-Be: **Makeup and Hair for your Attendants is Consistent and The Bride is the Showstopper.**

- With our Party of Five Package, an assistant is included so we stay on-time
- We only book one event per date, so no worries that we'll be rushing you or your guests
  - Airbrush Makeup is never an extra fee
  - If time allows, we can usually add guests on Event Day
- What's Included: Premium Strip Lashes for everyone receiving beauty services, Gratuity, local travel to your venue on wedding day, a lips and a lashes touch-up kit. Hair services also receives a travel hair spray for any touch-ups
- ***I am a Tattoo Cover-up and Correction Specialist***

**Luxury Experience Day Rates, Weekend Rates and Destination Rates:** For One Flat Fee, you can get hair and makeup for up to 20 Guests, add-on's as time allows, dressing assistance, Male Grooming for the gentlemen and on-location hair and makeup artists for touch-ups throughout your entire event! Quoted upon request - fee depends on requirements, travel and distance but has proven to often be the best deal for large events and events that may last more than one day.

**Temecula Wine Country is considered a Destination Wedding Location. Our Wedding Season is April through September and requires a party of 5 or more Package in order for us to travel to you at no charge.** See Travel Rates for smaller parties and of course, if we aren't booked for your special day and you have a small wedding party, please ask us what we can do for you -- We love making dreams come true! Our Menu of Services is very detailed and broken down into three main parts: Makeup Only, Hair Only pricing and Hair and Makeup Pricing. A la carte services, travel and more is discussed at the end.

## **Makeup Only**

**Trial (Preview) Makeup only ~ \$95 In-Studio, Private Appointment. Includes Gratuity and Lashes. Fee will be credited towards event day fees if a Package is Selected!** Trial is completed using Airbrush Makeup, high quality HD pro makeup, and/or a combination of both, depending on client's age, skin condition and preference. Service includes all face and eye makeup along with premium strip lashes that can be used again if removed carefully. Skin prep, correction and concealing will be completed prior to base application. Date of event is subject to availability so the sooner you book, the better. Allow up to 120 minutes+ for your trial and be sure to bring photos of your desired look. Note: We don't discourage guests, but most-often, they may be a distraction rather than the fun time that you imagine. If you chose to bring someone along for your trial, only one adult guest, please. The products we use are selected appropriate for client's skin condition. We work with normal, dry, oily, combination, young and mature skin. All products are safe even on sensitive skin, Made in the USA and cruelty-free.

**Trial (Preview) must be paid for in full and in advance to book your appointment. The entire fee will be credited towards your event day services if you choose one of our Packages and if you book it the same day as your trial. Booking means that you've selected a Bridal package and paid a non-refundable 50% deposit towards your special event day service(s).**

**If both hair and makeup is selected for your special day**, our goal will be for you to have both Trial appointments performed back to back, same day at our studio so you can see your completed look. Fee is \$180. Please bring all head pieces/hair ornaments and photos of your desired look for hair and/or makeup. Allow up to 60+ minutes for hair and up to 120 minutes for makeup. If trial is completed and event date is changed by responsible party and artist and/or stylist is not available or date has been booked, no refund or credit on Trial makeup or hair. There are no refunds for Makeup or Hair Trials.

**"Bride Only Package" ~ Beautiful Makeup \$250 This selection Includes Makeup Trial (Preview), Gratuity, Lashes, complete Event Day Makeup and local travel. Client will be credited \$95 (trial fee) if Event Day Makeup is booked same day as Trial so Event day cost is only \$155!** Client will receive complete face and eye makeup using high quality HD pro cosmetics, Airbrush Makeup and/or a combination of both depending on client's age, skin condition and preference. Skin, Prep, correction and concealing will be completed prior to base application. Price also includes airbrushed body shimmer for top of hands, shoulders, chest and upper back if desired. **A non-refundable 50% deposit for this service commitment must be paid in advance and agreement signed at Trial for \$95 credit.** Booking after trial date is no credit and event date is subject to availability if not booked same day as Trial. Travel is no charge if get-ready location is within 20 miles. (See Travel Fees for locations beyond 20 miles, or client can come to studio on event day to avoid travel fees).

**"Bride Plus One Package" ~ Makeup Only \$320 This choice Includes your Makeup Trial (Preview) and Complete Event Day Makeup for the Bride/Quince and One Guest (your choice) Client will be credited \$95 if Event Day Makeup is booked same day as Trial.** Client and her guest will receive complete face and eye makeup using high quality HD pro cosmetics, Airbrush Makeup and/or a combination of both depending on client's age, skin condition and preference. Skin Prep, correction and concealing will be completed prior to base application. Price also includes a full set of strip lashes for all parties and airbrush and body shimmer for top of hands, shoulders, chest and upper back if desired. **A non-refundable 50% deposit must be paid in advance and agreement signed at Trial for \$95 credit.** Booking after trial date is no credit and Event Date is subject to availability if not booked same day as Trial. Includes gratuity. **This choice breaks down to \$70 for your special guest's makeup and includes strip lashes and touch up kit. Bride's/quince fee is \$155.** Travel is included if get-ready location is within 20 miles.(See Travel Fees for locations beyond 20 miles or Client can come to shop on event day to avoid travel fees). **Sorry, no makeup changes once service is completed for your guest.**

**"Party of Five Package" ~ Makeup Only (Bride and Four Guests): \$510 Includes Client Makeup Trial (Preview) and Complete Event Day Makeup for Client and Four Guests! Client will be credited \$95 for Trial if Wedding Day Makeup is booked same day as Trial.** Client and four guests will receive complete face and eye makeup using high quality HD pro cosmetics, Airbrush Makeup and/or a combination of both depending on client's age, skin condition and preference. Skin Prep, correction and concealing will be completed prior to base application. Price also includes a full set of strip lashes for everyone airbrushed body shimmer for top of hands, shoulders, chest and upper back if desired. **A non-refundable 50% deposit must be paid in advance and agreement signed at Trial for \$95 credit.** Booking after trial date credit is no credit and Event date is subject to availability if not booked same day as Trial. **This is a great deal and costs only \$65 each for your special guest's makeup and includes strip Lashes for everyone, Gratuity, Travel within 20 miles and a Makeup Artist Assistant Pro so we stay on time** (value for assistant is \$95 and it's included). (See Travel Fees for locations beyond 20 miles or Clients can come to studio on event day to avoid travel fees). Sorry, no makeup changes for guests only once service is completed. **Breakdown of fees: Trial: \$95. Event Day Makeup for Four Guests is \$65 each (\$260); Bride's/Quince fee is \$155 and includes gratuity for entire party, travel to get-ready venue (if in local area), strip lashes & Touch Up Kits for everyone, and a Beauty Assistant so we stay on time.**

**"Event Day Makeup" – Client Only, No Guests - NO TRIAL: \$350.00. Includes gratuity and travel up to 100 Miles Round Trip (50 miles one way).** This selection includes all face and eye makeup using high quality HD products, Airbrush Makeup and/or a combination of both depending on client's age, skin condition and preference. Skin Pre, correction and concealing will be accomplished prior to base application. Price also includes a full set of premium strip lashes (that can be used again) and airbrush correction for blemishes/imperfections found on shoulders, chest and upper back . Shimmer will also be placed on the Décolletage and on the tops of the hands and arms if exposed. **Appointment is guaranteed with credit card payment made at time of booking – full fee is due in order to guarantee availability on event date .** Travel beyond 50 miles round trip is subject to Travel fees of \$1 per mile round trip plus half of hourly rate at \$75 per hour. Travel fees can be avoided if Client comes to shop on event day. **See "A la Carte" Section to add additional attendants/guests.**

**Brides and Quince / Sweet 16 Parents: "Day-of" Makeup is for last-minute events or emergencies!**  
**Do not make this selection if you want a Makeup Trial prior to event date. Please allow up to 120 minutes for makeup if a Trial is not performed before event day.**

## **Professional Hair Services by A Hair Master (No Makeup)**

Trial (Preview): \$85 in-studio private appointment. Allow 60-90 minutes with stylist, bring photographs and hair piece(s) and/or veil please. If client style requires a halo or clip in hair piece, please notify us when appointment is made to allow for more time. If client desires a specialized hair piece or accessory to achieve a particular look, client can bring to appointment or stylist can order (cost of the accessory or hair piece will be added as a cost to client if purchased by hair stylist). **Up-Do/Down-Do/Braids/Curls:** Many stylists like one-day-dirty hair but we prefer same day clean hair – we use professional products to enhance the hair style you've selected. Your hair must be completely dry at appointment time or you'll be upcharged for your stylist to blow dry or blow-out \$35.

Hair Trial does not include cutting hair or bangs, colouring, weaves or extensions services. However, if you want to book a service with a master stylist prior to your event date, just ask for a referral! We work with several hair stylists with years of experience, you will not be disappointed.

**Trial appointment must be paid for in advance in full to book.** If event day is not booked at Trial, date is subject to availability. The entire fee will be credited towards your event day services if you choose one of our Packages and if you book it the same day as your trial. **Booking means that you've selected a package and paid a non-refundable 50% deposit towards your special event day service(s).** If both hair and makeup is selected, our goal will be for you to have both trial appointments completed back to back, same day. If trial is completed and event date is changed by responsible party and artist and/or stylist is not available or date has been booked, no refund or credit on Trial makeup or Hair. There are no refunds for Hair or Makeup Trials.

Bride's Hair on Wedding Day NO TRIAL: \$300. **Includes gratuity and travel up to 100 Miles Round Trip (50 miles one way).**

"Party of Five Package" ~ Hair Services Only: \$430. This package includes the Hair Trial (Preview) and hair styling for you and four guests by a master stylist on event day. Your pre-paid hair trial cost of \$85 is included with this package if your wedding day is booked on Trial completion day. Travel within 20 miles and gratuity is also included in this package and an assistant, if necessary, to stay on time. Breakdown for hair services for four guests at \$55 each totals \$220. Add \$85 for the Bride Hair Trial and another \$125 on wedding day for Bride's hair.

A la Carte Hair Styling prices are for basic hair styling to include curls, half up/half down, (messy or neat) side buns, low buns, back buns, top bun or pony. Stylist does not bring assorted hair ornaments, extensions or hair accessories. These prices reflect unknowns about your guests regarding hair bulk and density so that's why they are on the high side. Booking a package saves you money!

Bridesmaids/Attendants/Special Guests 13 and older: \$85 each

Mothers: \$75 each

Grandmothers: \$65 each

Flower girls ( 12 and under ) : \$45

Other attendants not in wedding party: \$85 each

***Sorry, no hair changes for Guests once service is completed***

## Hair and Makeup Packages

**"Bride Only Package" ~ HAIR AND MAKEUP:** \$460. This package includes your Makeup Trial and Hair Trial (Preview) and Complete Event Day Makeup and Hair at your pre-wedding prep location on wedding day. Your makeup and hair Trial costs will be credited to this package if your event day is booked on Trial completion day. Gratuity for all services and travel within 20 miles is included with this package on event day. A non-refundable 50% deposit must be paid in advance and agreement signed at Trial for any credits. Event date is subject to availability if not booked same day as Trial and no credit after Trial. Otherwise, see Travel Fees for locations beyond 20 miles apply, or client and guests can come to studio on event day to avoid travel fees. Any guest add-on's will be at a la carte pricing with this selection.

**"Bride Plus One Package" ~ HAIR AND MAKEUP:** \$570. This package includes Makeup Trial and Hair Trial (Preview) at our studio and Wedding Day Makeup and Hair at your pre-wedding prep location plus guest makeup and hair on wedding day – you only pay \$105 for hair and makeup for your guest. Your makeup and hair trial costs will be credited to this package if your event day is booked on Trial completion day. Gratuity for all services and travel within 20 miles is included with this package. A non-refundable 50% deposit must be paid in advance and agreement signed at Trial for any credits. Event date is subject to availability if not booked same day as Trial and no credit after Trial. Otherwise, see Travel Fees for locations beyond 20 miles apply, or client and guests can come to shop on event day to avoid travel fees. Any additional guest add-on's will be at a la carte pricing with this selection

**"Bridal Party of Five Package" ~ HAIR AND MAKEUP:** \$920. This "best deal" selection and package includes Makeup Trial and Hair Trials (Preview), Plus Complete Event Day Makeup and Hair for Client and Four Guests, Gratuity for all beauty services, lashes and lips touch up kits for everyone, an Assistant so we stay on time and hair touch up spray. Your pre-paid makeup and hair trial costs will be credited to this package if your event day is booked on Trial completion day.

Trial Day for Hair and Makeup Costs is \$180 (\$95 for Makeup and \$85 for Hair). It is important that your hair and makeup Trials be completed same day so you can see your completed look. Very often, this is the time that the Bride/Quince will make revisions to makeup and hair, the purpose of the Trial, and we are happy to accommodate you. Trial day is also a perfect day for hair and makeup for your engagement or pre-wedding photos, your shower or a special occasion.

Trial Fees are non-refundable and paid in advance to book your private appointment at our Canyon Lake Dry Bar and Makeup Studio. Guests are welcomed, however, it is our experience that they become a distraction to your visions and dreams. Just something to think about and of course, bring your camera for photos!

**Breakdown of Fees. Note:** We do not discuss fees with anyone except the person who is financially responsible for wedding day beauty costs. We don't accept any money in any form from anyone on wedding day. Everything is pre-paid and if you have an authorized guest add-on, we will send you an invoice or we will charge your credit card on file. No tipping or cash will be accepted – Gratuity for all beauty services is included in all our packages. You can tell your guests whatever you want to regarding beauty services costs. Many guests of honor incorporate their fees into guest fees – up to you.

If you book guests beyond this package, we will honor the package pricing. Any add-ons on wedding day will be at a la carte pricing and can be accommodated only if we get the bride out on time.

**Makeup Services Breakdown of fees:** Trial: \$95. Event Day Makeup for Four Guests is now down to \$60 each (( $\$240$ )); Bride's/Quince fee is \$155 on wedding day for her makeup. Bride/Quince fee includes gratuity for entire party, travel to get-ready venue (local area), celebrity strip lashes and a lips and lash touch up kit for everyone plus a qualified beauty Assistant so we stay on time. Total \$490 for makeup for Bride plus four guests.

**Hair Services Breakdown of fees:** Trial: \$85. Event Day Hair for Four Guests is down to \$45 each (\$220); Bride/Quince fee is \$125 on wedding day for her hair. Bride/Quince fee includes gratuity for entire party for hair services and a travel can of hairspray for touch-ups. Hair Stylist will attach all hair ornaments and/or veil. Total \$430 for Bride plus four guests.

**Deposits to book date: A non-refundable 50% deposit must be paid in advance and agreement signed at Trial for any credits.** Event date is subject to availability if not booked same day as Trial and no credit after Trial. Otherwise, see Travel Fees for locations beyond 20 miles apply, or client and guests can come to shop on event day to avoid travel fees. **Sorry, no hair changes for guests once service is complete.**

**If you have a bridal party smaller than five or larger than five for any service, please discuss with stylist and/or makeup artist as soon as possible and we'll come up with customized pricing. Perhaps a day rate would be best for you? Parties larger than five will require another assistant which increases costs.**

## **a la carte Makeup Only for your guests/add-on's**

Add on's are welcomed on event day but are subject to time constraints for bride's/guest of honor's schedule and must be paid for at time of service by responsible party. We do not take money from anyone but the responsible party on event day and will bill the credit card on file via Credit Card Authorization. Guest can reimburse you for services rendered.

**If you know of any additional guests wanting services after booking your event, please notify us as soon as possible.** They will receive services at your package rate if booked prior to wedding day, however, the contract holder is financially responsible for paying for their services. Also note that an assistant is included with the Party of Five, however, a second assistant is required to keep guest of honor /event on-time for parties beyond five and will be paid for by responsible party via our Credit Card Authorization. Fee is \$95.

### **Packages vs. al la Carte are always the best deals**

**Makeup Guest a la carte:** Add **\$85 for each client.** Includes all face and eye makeup using quality HD products, HD traditional makeup, Airbrush and/or a combination of both. Skin prep, correction and concealing will be accomplished prior to makeup application. Strip lashes are included, if desired. If LipSense semi-permanent lipcolor is selected, a touch-up kit is included.

**Eyes Only Makeup:** **\$45 for each client.** Includes all eye makeup and strip lashes for that celebrity look.

**Strip Lashes:** **\$25** We love Demi Whispies and if removed carefully and placed in original container, they can be used many times again. This is a very inexpensive way to achieve a "celebrity look" for any woman of any age and are extremely comfortable. Guest can bring their own lashes and we will apply them for a fee of \$15.

**Lip Color Only:** No Charge for any guest if using LipSense Long-Lasting Lipcolor, available in over 50 shades. Touch-up lip gloss is provided.

**Flower Girls Makeup:** **No Charge for girls 5 and younger!** Parent and/or guardian/ responsible adult must be present in prep room during application, no exceptions. **6-11 are \$25 each.** Makeup includes non-comeogenic powder, a pop of blusher set with gentle fix spray, lip gloss and/or a light lipcolor and gloss, clear mascara or light mascara, up to mom. Add \$45 for girls 12 to 17. Anyone 18 and older will be charged as a guest.

*Don't see what you're looking for? Just ask! We love to make our clients happy!*

## **Important Extras – Please Read this Section**

### **A Special Note for So Cal Summer Weddings Season is April thru September**

**A Party of Five (5) is our minimum to travel to your event, local or beyond during Wedding, however, we may be able accommodate you during wedding season for less than five in your party if you and your party come to our studio for your service(s).**

**You can also select a package and ask your guests to participate to help you pay for it.** We show the breakdown for you, but we DO NOT discuss money on wedding day with anyone but you or your designated representative. As stated, we DO NOT accept any funds on wedding day from anyone to include tips. Gratuity is included in all fees and any fees due on wedding day will be charged to the account on file.

**Holiday Fees:**

**For the following Holidays, add \$150 to your services total:** Valentines Day, Easter Weekend, Memorial Day Weekend, 4<sup>th</sup> of July Weekend, Labor Day Weekend, Thanksgiving Weekend, Christmas Eve, Christmas Day, New Years Eve, New Years Day. Holiday "Weekends" are Fri-Sat-Sun-Monday (Include Thursday for Thanksgiving weekend) Holiday Fee applies to on-location or in-studio services. We work all major holidays!

**Early Morning Fees:**

Start Time 7:30am to 8am, add \$50 to total

Start Time 7:00am to 7:29am, add \$75

Start Time 6:00am to 6:59am, add \$100

Start Anytime before 6am, add \$125

***Luxury Day and Weekend Rates are all-inclusive and may be best for you! Please contact us for a Quote***

**Touch Up Fee** (Hourly Rate): \$150 per hour (no time limit, we can accommodate you) Time starts from when last guest is finished with their hair/makeup and ends when artist/stylist is dismissed by responsible party.

Fees will be charged to credit card on file or an invoice will be sent.

**Hair Changes:** Our hourly rate applies at \$150 per hour. Hair changes are common for Brides/Quinces who have an outfit change after the wedding. Consider a hair style that will allow you to just remove clips and/or hair pins so that you can easily drop your hair down or change up a bit. The perfect price of \$0!

**Travel Fee:** Travel to wedding location within 20 miles of Canyon Lake Studio (40 miles rounds trip) is No Charge and determined by MapQuest miles and travel time. For any location beyond, travel is calculated at half our hourly rate (\$150) for \$75 per hour plus \$1 per mile round trip plus any tolls (round trip) and valet/parking fees for all artists, assistants and hair stylists. **Parking:** **Responsible Party** shall pay for all artists valet or parking fees and toll fees (round trip) via the credit card authorization form.

**Makeup and/or Hair Assistant Fees:**

**For Packages of Parties for Five, an Assistant is included in pricing and so is Gratuity for all artists**  
**Parties of 6 -10 will require an additional assistant. Add \$95 for Makeup and \$95 for hair. We may also be able to hire a qualified beauty student for only \$45 – please ask!**

**Professional Product Fee**

If any client or guests, or children of client or guests uses or removes any pro product (makeup artist or hair stylist) without permission during services, responsible party will be billed \$500 to credit card on file. It's unfortunate that we have to now include this in our agreement but sadly, we do based on past experiences.

**Payments/Deposits:** Credit card, cash or check accepted for deposits. A valid Credit card must be on file and documented at time of contract signing. This will be the form of payment used for the final bill.

**Photography & Publicity Release: Model Release Separate Document**

**Credit Card Authorization Form for Responsible Financial Party: Separate Document**

**Statement of Understanding: How Long Does Makeup Last? All Parties Sign One each**

**Cancellation/Refunds:** No refunds on trial once booked and/or completed and no refunds on event day deposits. Client or Responsible Financial Party is liable for all agreed services and payments, even if guest/attendant is paying for service(s) so that means if an additional guest requests a service and it is approved by you, the credit card on file will be charged. **Wedding Day Agreement must be signed at time of booking and 50% of the total estimated wedding day fee must be paid at that time to ensure your special day is in ink unless other arrangements have been agreed upon and made.** Service is not transferable. We do not take book any other events on your special day (unless agreed upon) so cancellations are billed full fee. Please communicate so we can work together!